

The Proven Excellence Program

Good for you and good for the environment.

- The Proven Excellence process begins with a critical selection of pre-owned equipment. Only the best are good enough.
- We have only one world to enjoy. Siemens' new procedures for refurbishing assure ecological responsibility and care.
- And, to be expected with up-to-date technology – warranties and service equivalent to new equipment.

Why not start at the leading edge from the very beginning.

Siemens Proven Excellence program with environment-friendly procedures is much more than putting used equipment into working condition. It goes well beyond simple quality control to provide performance and new life expectancy to systems refurbished by the original manufacturer with today's most up-to-date OEM spare parts and software.

In effect, it means breathing new life into deserving equipment and then integrating this equipment into a profitable and efficient healthcare system – including training, warranties, maintenance and future upgrades.

On account of certain regional limitations of sales rights and service availability, we cannot guarantee that all products included in this brochure are available through the Siemens sales organization worldwide. Availability and packaging may vary by country and is subject to change without prior notice. Some/All of the features and products described herein may not be available in the United States.

The information in this document contains general descriptions of the technical options available, which do not always have to be present in individual cases. The required features should therefore be specified in each individual case at the time of closing the contract.

Siemens reserves the right to modify the design and specifications contained herein without prior notice. Please contact your local Siemens Sales representative for the most current information.

Note: Any technical data contained in this document may vary within defined tolerances. Original images always lose a certain amount of detail when reproduced.

For more information on which units and system configurations are currently available or to register your interest in specific refurbished medical equipment, please contact your local Siemens sales representative, visit our website or contact us.

Please find fitting accessories:
www.siemens.com/medical-accessories

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Quality up – costs down

Proven Excellence by Refurbished Systems

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SIEMENS
medical

Cost efficient high-quality care

Health care – outstanding in performance and price.



Today, every university clinic, hospital, imaging center, laboratory and physician is faced with the same situation: faster and better health care is expected by patients, insurance companies and government agencies. To meet these demands, the need for high-quality, up-to-date equipment is growing, but healthcare budgets are tight.

The benefits of OEM refurbished medical systems become more obvious everyday. As a leading original equipment manufacturer, we are ideally positioned to offer tailor-made, refurbished medical systems worldwide, with excellent quality.

■ Benefit from the most demanding standards in technology and reliability – with excellent price/performance ratios.

■ Why settle for less? From Angiography through CT, MRI, Molecular Imaging and Ultrasound to X-ray, with the Proven Excellence Program you offer your patients the health care they deserve.

At the same time, thanks to environment-friendly refurbishing methods, you substantially benefit the environment.

Economy, efficiency, health care and social responsibility, all backed by Siemens unique Proven Excellence Program.

Go for it today.

Refurbishing the leading edge

The Siemens Proven Excellence Program – 5 steps that make the difference.



Selection

Our specially trained selection team inspects, tests in-depth and evaluates each candidate for refurbishing. No compromise is allowed when it comes to selection criteria.

- Age/condition
- Service history
- Performance
- Upgradeability of software and hardware status

Only the very best qualify!



De-Installation

After a "go" decision has been made, our specialists perform the following steps with the utmost care:

- Inspection
- Packing in original packing material
- Transportation to one of the Siemens Refurbished Systems factories

From de-installation to destination, first class all the way!



Refurbishing

The long journey to Proven Excellence consists of many steps and our refurbishing teams demand the best and tolerate no exceptions. Technical perfection and environmental responsibility remain our primary focus.

- Cleaning, disinfection and painting
- Replacement of up to 70 worn parts with original spare parts
- Thorough checking of components and subsystems
- Latest software updates
- Customizing of the system to the customer's requirements
- Complete system check with original test equipment and procedures
- Application of our "Proven Excellence" quality seal

Matching today's leading edge equipment.

We are certified
EN ISO 13485: 2003
ISO 14001: 1996
Accredited quality management



Installation

It is not enough that a system works in our factories – it must function perfectly and reliably at your location. So you know with certainty that you have made an excellent decision.

- Transportation and installation by qualified service providers
- Start-up and repeated check-up of the system's performance
- Optional application training
- Handing over of original user documents and our "Proven Excellence" quality certificate

A new life-cycle begins under expert supervision.



Warranty

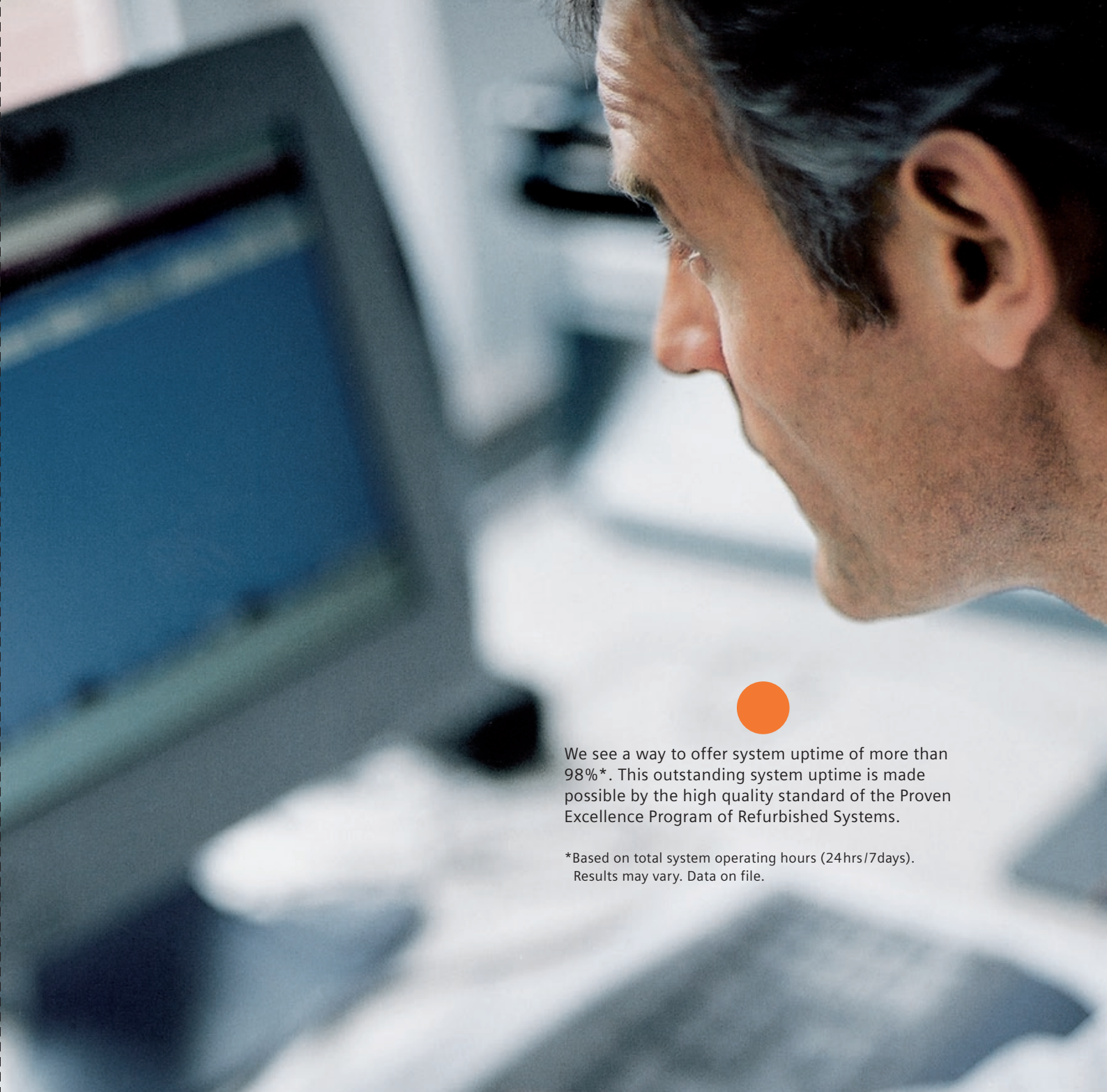
A beginning is only the beginning. Wherever in the world you are, whenever you need us, we are there to help you – 24 hours a day, 365 days a year.

- Warranty typically equivalent to a new system
- Spare parts availability minimum 5 years
- Flexible financing solutions and service contracts
- Worldwide qualified contact partners

A lasting and successful partnership.



Learn more about our Proven Excellence process:
www.siemens.com/proven-excellence



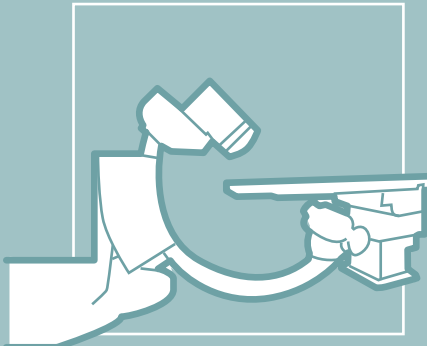
We see a way to offer system uptime of more than 98%*. This outstanding system uptime is made possible by the high quality standard of the Proven Excellence Program of Refurbished Systems.

*Based on total system operating hours (24hrs/7days). Results may vary. Data on file.

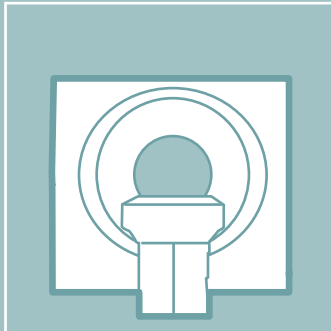
Proven Outcomes

Proven Outcomes. This is what Siemens is helping to deliver right now. Outcomes that result from truly efficient workflow. Outcomes that improve your bottom line. Outcomes that lead to a level of care that feels exceptional to the patient and the care provider. Proof positive of the value of integrating medical technology, IT, management consulting, and services. In a way that only Siemens can.

Angiography



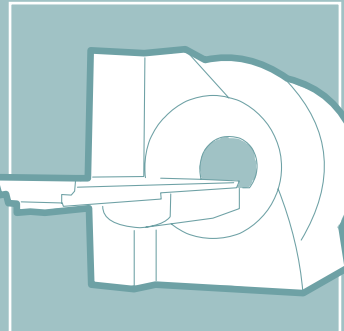
Computed Tomography



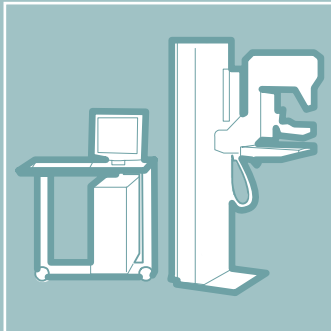
Ultrasound



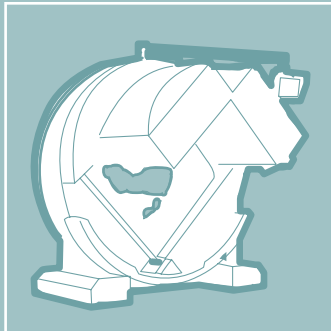
Magnetic Resonance



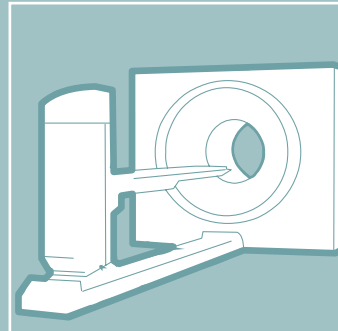
Women's Health



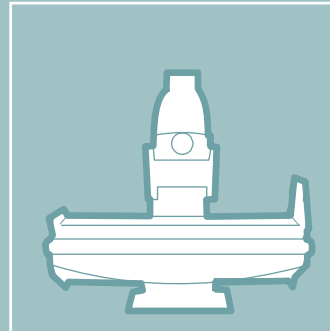
Molecular Imaging SPECT



Molecular Imaging PET/CT



Fluoroscopy



Radiography

