

## Siemens Healthineers and Heart Center in Portugal partner for improved care continuum

- Red Cross Hospital in Lisbon opens one of the most modern heart centers in Portugal
- Siemens Healthineers will provide a digital service solution including clinical workflow design, management of the medical equipment and strategic consulting
- Innovative and holistic monitoring of patients for better care continuum
- Ten-year value partnership agreed

The Hospital da Cruz Vermelha Portuguesa (Red Cross Hospital) in Lisbon and Siemens Healthineers have signed a ten-year partnership agreement for the new heart center. The heart center will focus on the full cardiovascular continuum – prevention, early detection, treatment and follow-up of cardiovascular diseases, aiming at being one of the most modern in Portugal. The value partnership includes provision of solutions and services for clinical workflow design, medical equipment for cardiology, and maintenance and technology development plans. Siemens Healthineers will also provide a digital solution for a full patient-centric view, including patient monitoring using smart devices. The scope of the contract includes research development, strategic consulting and ongoing change management aiming to continuously improve the patient experience.

In the follow-up of cardiovascular diseases, the privately run Red Cross Hospital focuses on seamless patient monitoring and aftercare. Patient monitoring has been structured in such a way that different technologies can be used. The patients use their smartphones, smartwatches and other portable devices for the continuous transfer of health data. In addition, data from examinations or the laboratory, for example, can be entered. In this way, the medical team can accompany the patient based on real-time data collection and respond as needed. The main purpose is to increase treatment success and improve the satisfaction of the patients and their overall experience. Siemens Healthineers is also

installing the eHealth software for monitoring and evaluating patient data.

Over the next ten years, Siemens Healthineers will manage the medical imaging equipment for the Heart Center. The company will oversee, maintain and regularly replace the equipment in the areas of magnetic resonance tomography, computed tomography, angiography and ultrasound systems. Siemens Healthineers will also supply the appropriate software for the devices and keep them up to date. This will allow clinical staff to concentrate even better on treating patients.

In addition to the digital solutions and services, the partnership also includes strategic consulting, change management consulting and staff education. The aim of the training is to improve clinical processes, exchange knowledge with experts and improve patient experience. The Heart Center and Siemens Healthineers also agreed to intensify their cooperation in research and development. For example, research programs and clinical collaborations will be developed.

With the implementation of the "Value Partnership" concept, Siemens Healthineers ensures technological progress for the Heart Center over a period of ten years. "We have the knowledge, leading technology and experience to offer value-oriented solutions. That's why we offer the Heart Center an innovative business model and a performance-oriented partnership that always puts the patient first," explains Ivan França, Managing Director of Siemens Healthineers in Portugal.

Value Partnerships from Siemens Healthineers focus on establishing flexible and lasting business relationships that ensure the reduction of operational complexity through a single point of contact for all medical device related issues and budget safeguards", stated João Seabra, Global Head of Enterprise Services at Siemens Healthineers. Value Partnerships enable healthcare providers to increase enterprise value to achieve their immediate and future goals and focus on patient care.

This press release is available at [www.healthcare.siemens.com/press-room/press-releases/PR-20190326010SHS.html](http://www.healthcare.siemens.com/press-room/press-releases/PR-20190326010SHS.html)

For further information on value partnerships, please see

[www.healthcare.siemens.com/services/value-partnerships](http://www.healthcare.siemens.com/services/value-partnerships)

#### Contact for journalists

Heiko Jahr

Phone: +49 162 2568 150; E-mail: [heiko.jahr@siemens-healthineers.com](mailto:heiko.jahr@siemens-healthineers.com)

Siemens Healthineers enables healthcare providers worldwide to increase value by empowering them on their journey towards expanding precision medicine, transforming care delivery, improving patient experience and digitalizing healthcare. A leader in medical technology, Siemens Healthineers is constantly innovating its portfolio of products and services in its core areas of diagnostic and therapeutic imaging and in laboratory diagnostics and molecular medicine. Siemens Healthineers is also actively developing its digital health services and enterprise services. In fiscal 2018, which ended on September 30, 2018, Siemens Healthineers generated revenue of €13.4 billion and adjusted profit of €2.3 billion and has about 50,000 employees worldwide. Further information is available at [www.siemens-healthineers.com](http://www.siemens-healthineers.com).