

Press

Joint press release

Siemens Healthineers Nordic and Baltic Region and OpenTeleHealth

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Not for publication outside the Nordic and Baltic countries

Siemens Healthineers in the Nordic and Baltic region partners with OpenTeleHealth to provide Remote Patient Monitoring solutions.

- Technology partnership between Siemens Healthineers Nordic and Baltic region and OpenTeleHealth to provide innovative telemedicine care together.
- New innovative Healthcloud© service for the Nordic and Baltic markets, to address the increasing demand for mature working and secure Cloud based services.
- Simple and scalable digital platform with clinical protocols for multiple diseases such as Diabetes, Chronic Obstructive Pulmonary Disease, Hypertension, Asthma, Pregnancy and Congestive Heart Failure (CHF).

Siemens Healthineers Nordic and Baltic region has partnered with OpenTeleHealth to offer a remote patient monitoring solution to the Nordic and Baltic Healthcare professionals. The partnership is a natural step towards more focus on healthcare digitalization. As a world class provider of imaging-, laboratory- and appurtenant IT solutions – Siemens Healthineers in the Nordic and Baltic region now covers the whole patient pathway from home, referral, admission, diagnosis, treatment and home care. The solution is a State of the Art” Remote Patient Monitoring solution for multi disease purposes and Siemens Healthineers in the Nordic and Baltic region will be responsible for the entire technical solution including logistical aspects.

OpenTeleHealth (OTH) started as an Open Source research project in Denmark in 2013 and has been instrumental in documenting that it is indeed possible to create a positive business case for Remote Patient Monitoring, and inspiring the national rollout of telemonitoring in Denmark, COPD being the first area.

“We are proud to be recognized as an efficient platform to engage in Remote Patient Monitoring. We have worked together with Siemens Healthineers Nordic and Baltic Region in the Norwegian research project TELMA, since summer 2016, preparing them to scale up Telehealth services in the Scandinavian market. We are now ready to take the next step and expand the business to all the Nordic and Baltic countries. Siemens Healthineers are extremely professional, and we look forward to supporting their continued efforts in the Nordic and Baltic countries”.

CEO Henrik L. Ibsen, OpenTeleHealth

We strongly believe that with this partnership we have a competitive and strong solution which fulfills the Nordic and Baltic requirements and integrational needs. Digitalizing healthcare is a key element in our strategy, and we have taken a big step now by partnering with OpenTeleHealth.

Ole Nygaard, Head of Digital Nordic and Baltic countries, Siemens Healthineers

Siemens Healthineers

Siemens Healthineers AG (listed in Frankfurt, Germany: SHL) is shaping the future of Healthcare. As a leading medical technology company headquartered in Erlangen, Germany, Siemens Healthineers enables healthcare providers worldwide through its regional companies to increase value by empowering them on their journey towards expanding precision medicine, transforming care delivery, improving the patient experience, and digitalizing healthcare. Siemens Healthineers is continuously developing its product and service portfolio, with AI-supported applications and digital offerings that play an increasingly important role in the next generation of medical technology. These new applications will enhance the company's foundation in in-vitro diagnostic, image-guided therapy, and in-vivo diagnostics. Siemens Healthineers also provides a range of services and solutions to enhance healthcare providers' ability to provide high-quality, efficient care to patients. In fiscal 2019, which ended on September 30, 2019, Siemens Healthineers, which has approximately 52,000 employees worldwide, generated revenue of €14.5 billion and adjusted profit of €2.5 billion.

Further information is available at www.siemens-healthineers.com/dk.

OpenTeleHealth

OpenTeleHealth was developed as a part of a government-funded national project in Denmark, and as a result the mobile health platform is now part of the Danish national standards in healthcare IT. As part of the project, success stories and excellent patient outcomes have been documented by a number of clients, most notably Telecare North and Aalborg University Hospital. We are glad to make OpenTeleHealth commercially available worldwide, as a very affordable secure cloud-based service. By providing a mature, hardened, scalable and affordable platform – it is our firm belief that we can enable our clients to reach and engage with millions of people – thus demonstrating that large scale TeleHealth, is not only a sustainable business for our clients- it is also a revolution in healthcare provisioning that we have been waiting to see, ever since TeleHealth started 10-15 years ago.

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