



Queen's Hospital, Barking, Haveridge, and Redbridge University Hospitals NHS Trust

A flexible Value Partnership providing the right equipment,
in the right place, at the right time

siemens-healthineers.co.uk/value-partnerships

Facilitating the supply and maintenance of nearly 8,000 pieces of medical equipment

Context

Queen's Hospital, part of Barking, Havering and Redbridge University Hospitals NHS Trust, provides complex care and specialist services.

Siemens Healthineers and Queen's Hospital have a Value Partnership including a Managed Equipment Services (MES) agreement valued at £560 million which provides the supply, maintenance, and management of all medical equipment in the hospital.

What we did

One of the biggest challenges faced at Queen's was the evolving list of medical equipment. The original equipment portfolio provided by the Trust changed dramatically during construction.

Despite the fact the Trust cut the period for moving staff, patients, and departments to the new hospital by half, Siemens Healthineers met the revised target at no extra cost.

The Value Partnership provided the Trust with a high degree of flexibility to provide the hospital with the right equipment, in the right place, at the right time. The flexibility of the partnership was manifested in 2017, when the partnership was extended to additionally include radiotherapy.

Results

- **Improved maintenance of key equipment** - Siemens Healthineers is responsible for the management and maintenance of architecturally significant radiology equipment such as MRI, CT, X-Ray, and radiotherapy to a wide range of bio medical devices including anaesthetic machines, incubators, and small infusion devices
- **Flexible partnership** – Siemens Healthineers supported dramatic equipment portfolio changes and has extended the partnership to include radiotherapy

Testimonial

"The number of changes to the equipment, with volume increasing by 50 percent, put Siemens Healthineers under a lot of pressure, but they responded very well and were very flexible."

Tony Velupillai, General Manager at Catalyst Healthcare

"The great appeal of an MES is that the NHS transfers all the risk associated with maintaining and renewing major items of equipment to the MES provider, leaving the NHS to concentrate on providing first class patient care."

Bill Mesquitta, Former Project Director at Barking, Havering and Redbridge University Hospitals NHS Trust

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