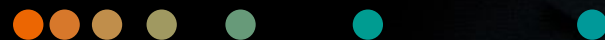


N Latex FLC kappa and lambda assays

Customer roundtable meeting,
Belgium

Dr. Christian Mirwaldt, Global Marketing
Sep. 2022



Disclaimer: The products/features (mentioned herein) are not commercially available in all countries. Their future availability cannot be guaranteed



01 Basics

02 Difference from competition

03 Performance comparison

04 Guidelines and risk stratification

05 Implementation

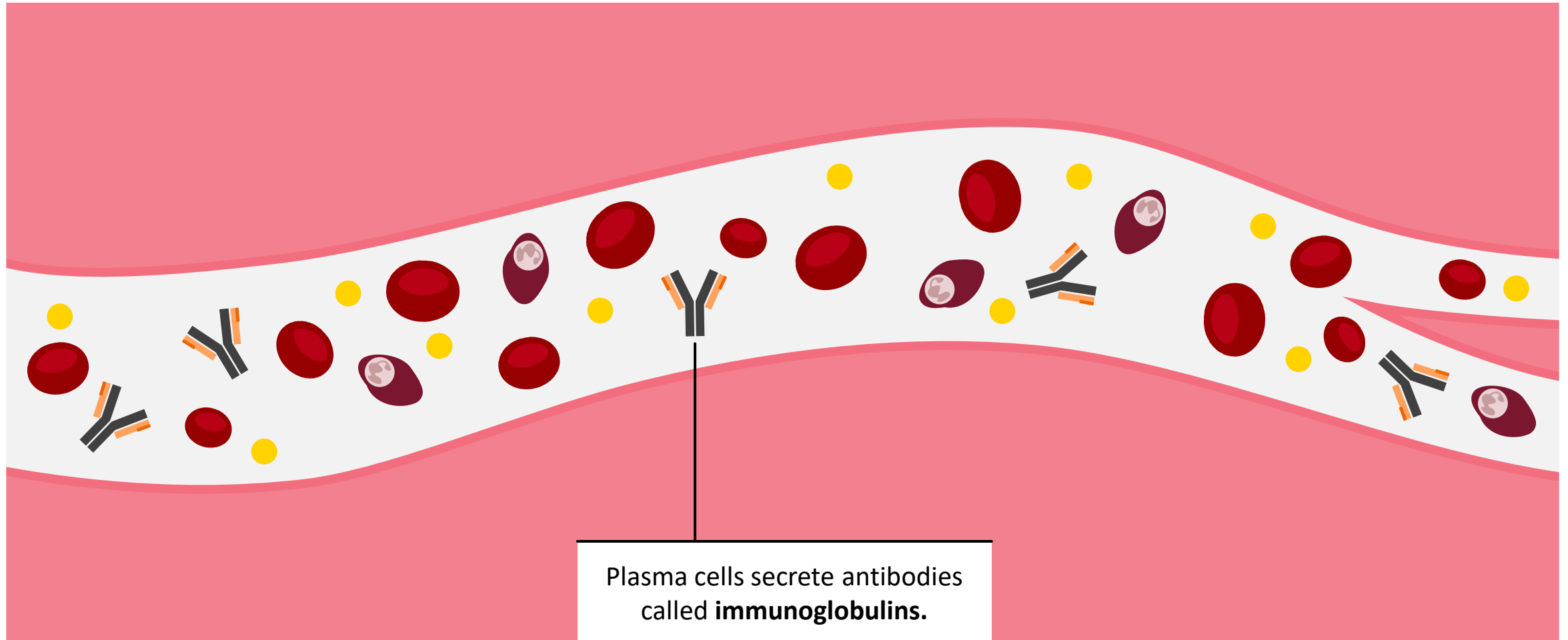
Dr. Henry Bence Jones

Monoclonal free light chains in urine of myeloma patient

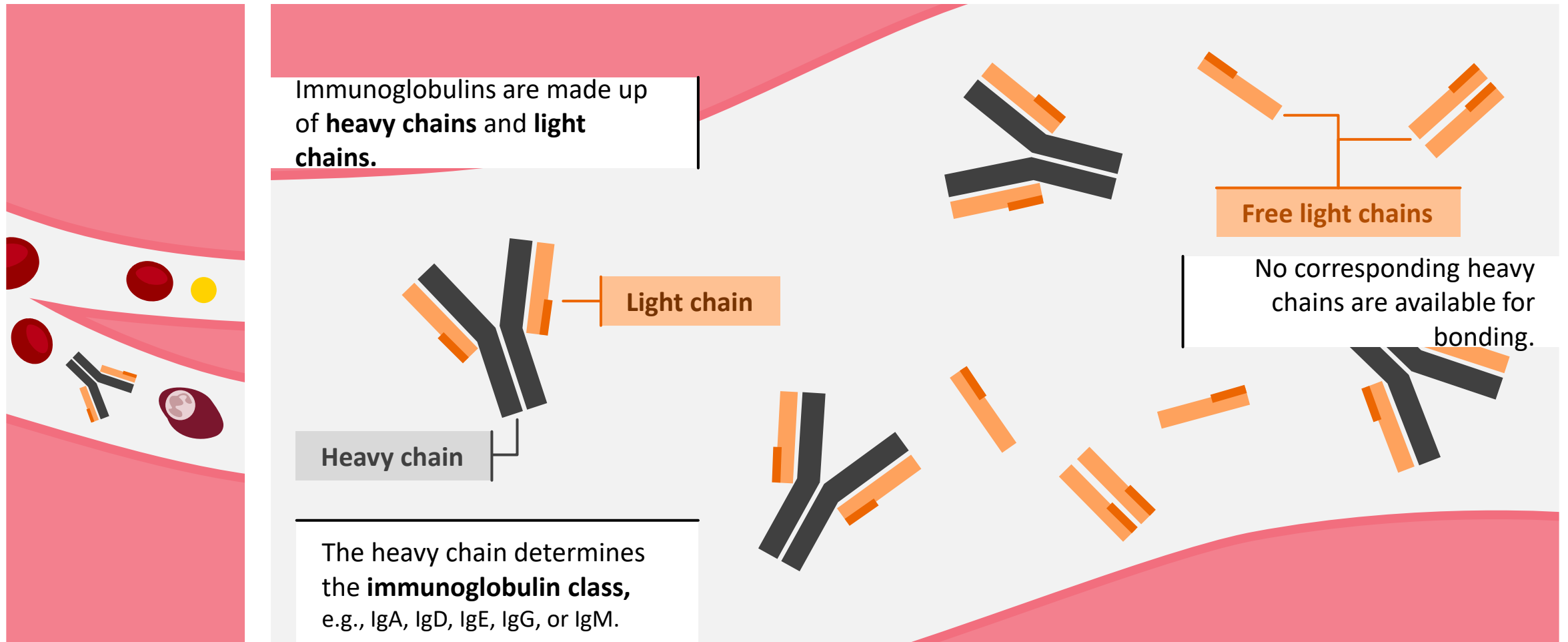


“The tube contains urine of very high specific gravity. When boiled it becomes highly opaque. On the addition of nitric acid, it effervesces, assumes a reddish hue, and becomes quite clear; but as it cools assumes the consistence and appearance which you see. Heat relieves it.”

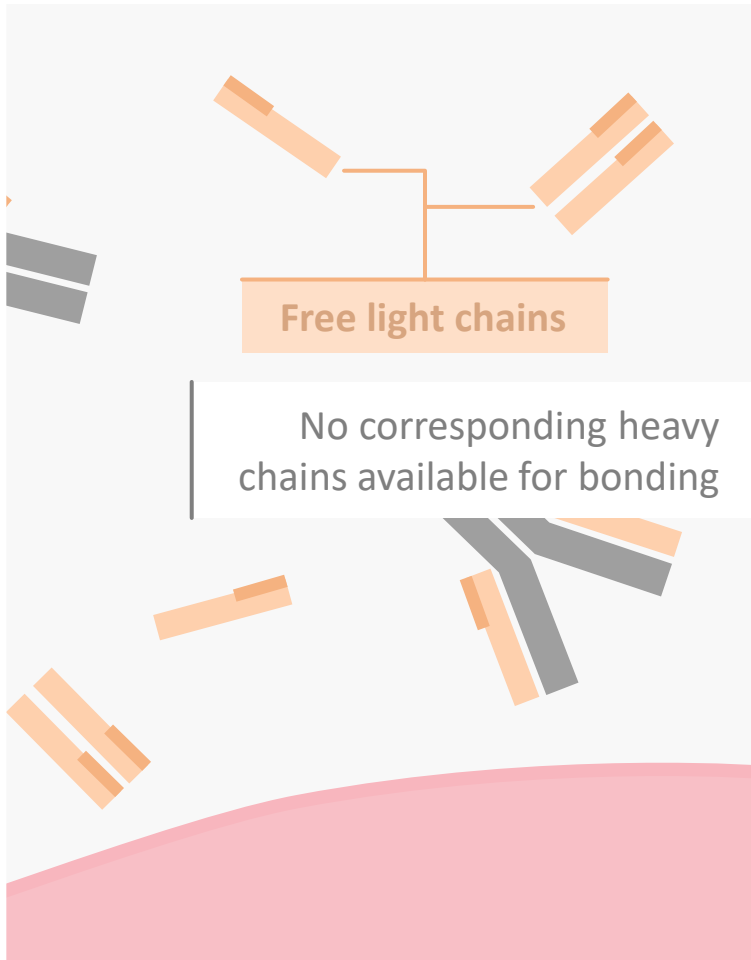
Immunoglobulins and free light chains



Immunoglobulins and free light chains



Free light chains: kappa and lambda




Free **kappa** light chains

 Mostly detectable as **monomers**

 Half-life time: **2–3 hours**

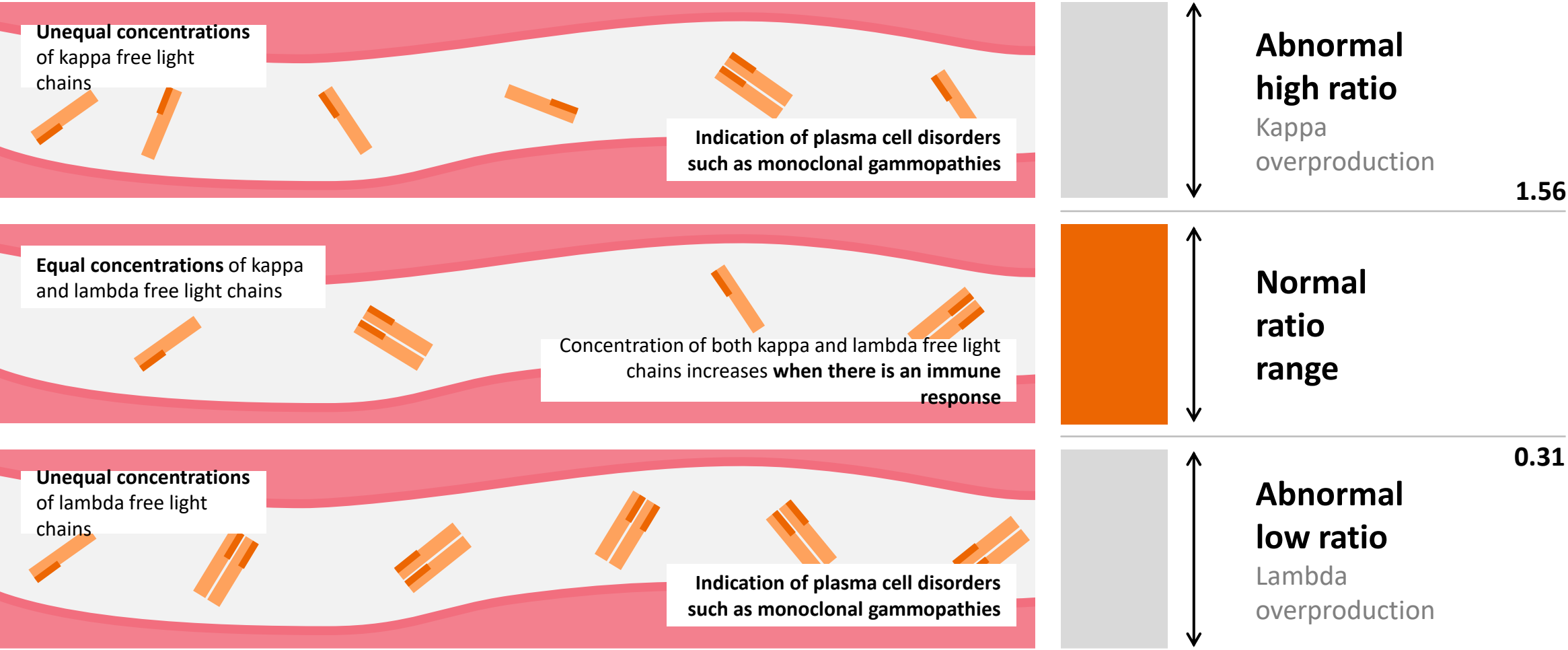


Free **lambda** light chains

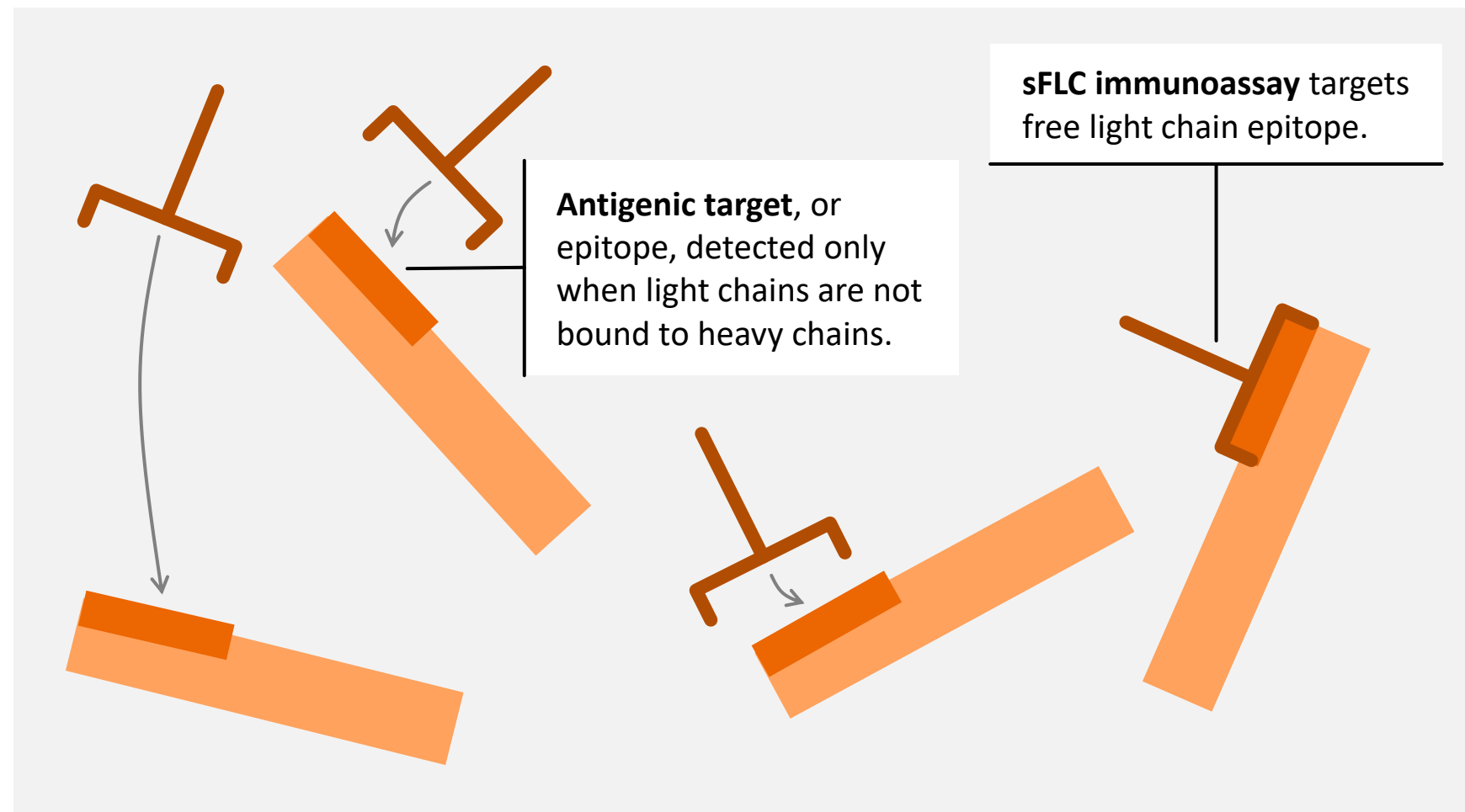
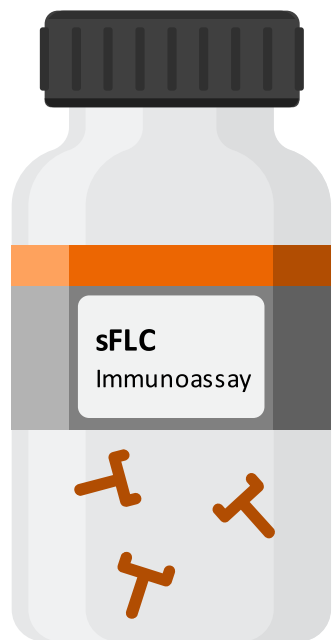
 Mostly detectable as **dimers**

 Half-life time: **4–6 hours**

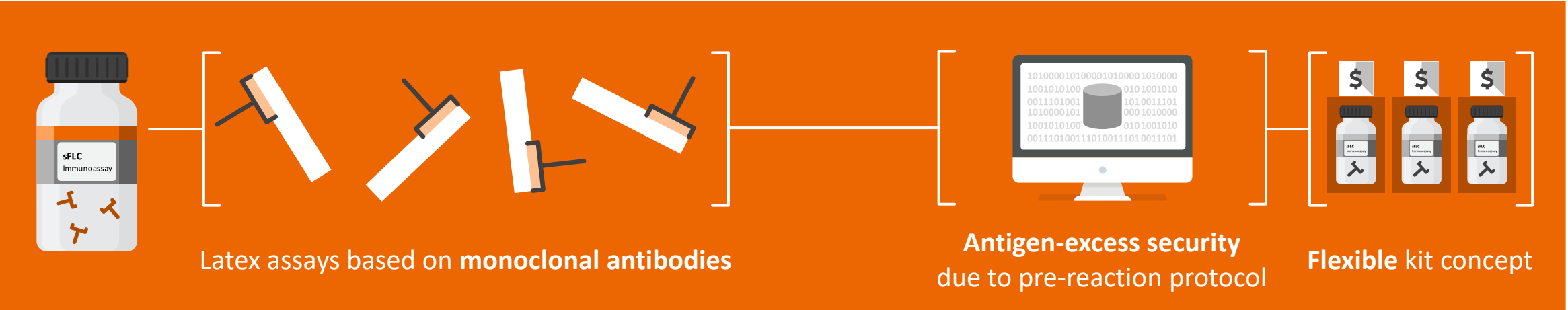
Free light chain ratios



Antigenic targets



Free light chain: assay requirements



Accurate

Highly selective

High lot-to-lot consistency

Wide measuring range

Economical use of assay components

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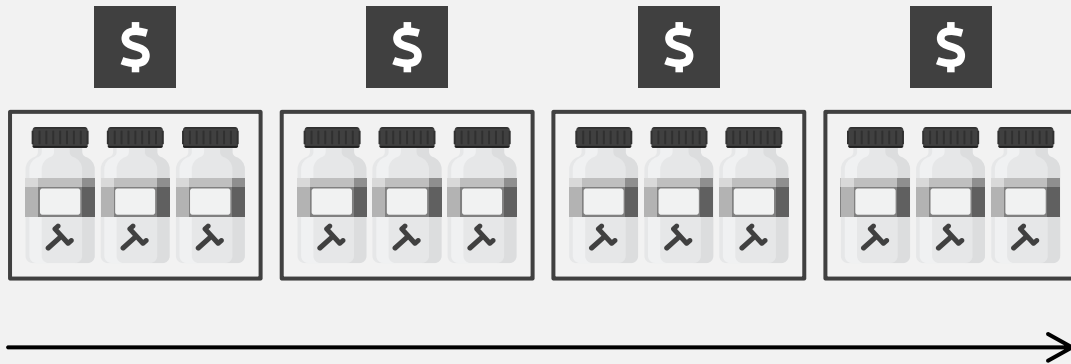
Implementation

Kit configurations and components

Flexibility and value for money

FREELITE Assays

Order a new kit each time a component runs out.



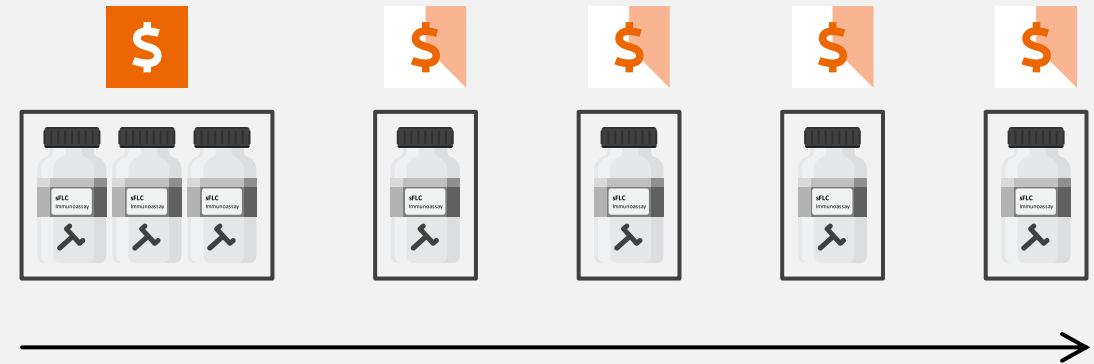
Time



Unnecessary waste and potentially higher cost

N Latex FLC Assays

Order only the components you need.



Time



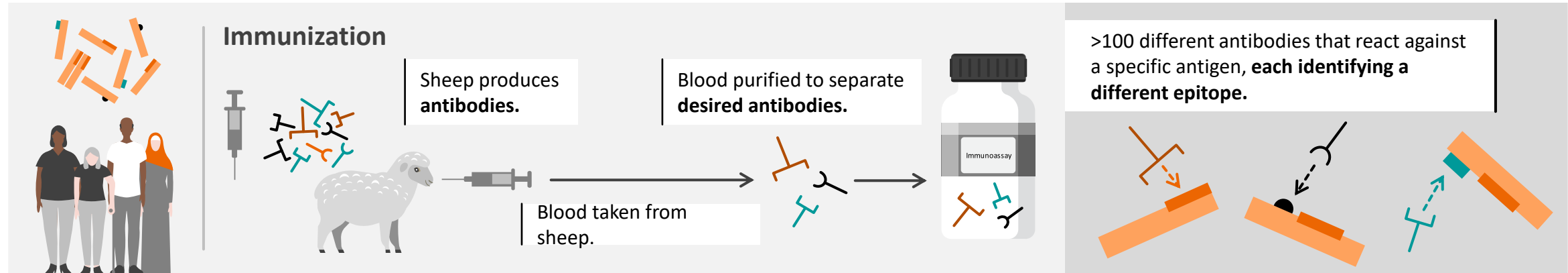
Components can be used
interchangeably and **lot-independently**



Minimized waste and reduced cost

Monoclonal antibodies: why?

Antibody production process: polyclonal vs. monoclonal

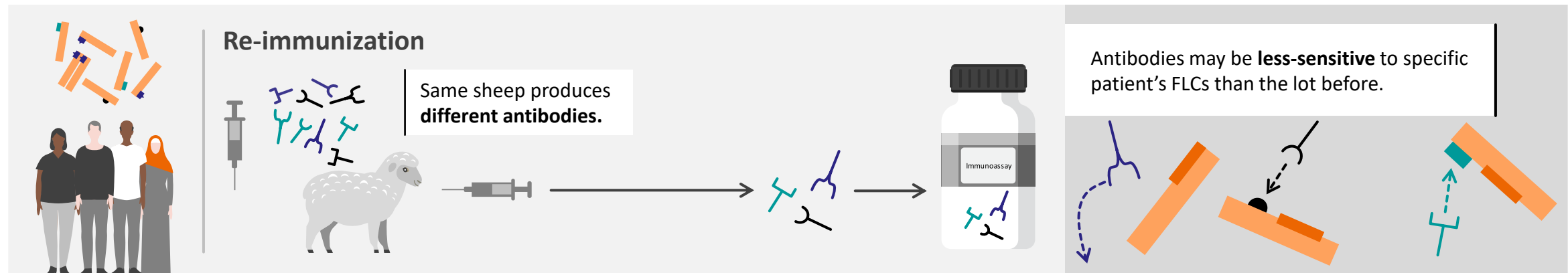


Patients with
myeloma

! Need to **re-immunize**
with every lot produced.

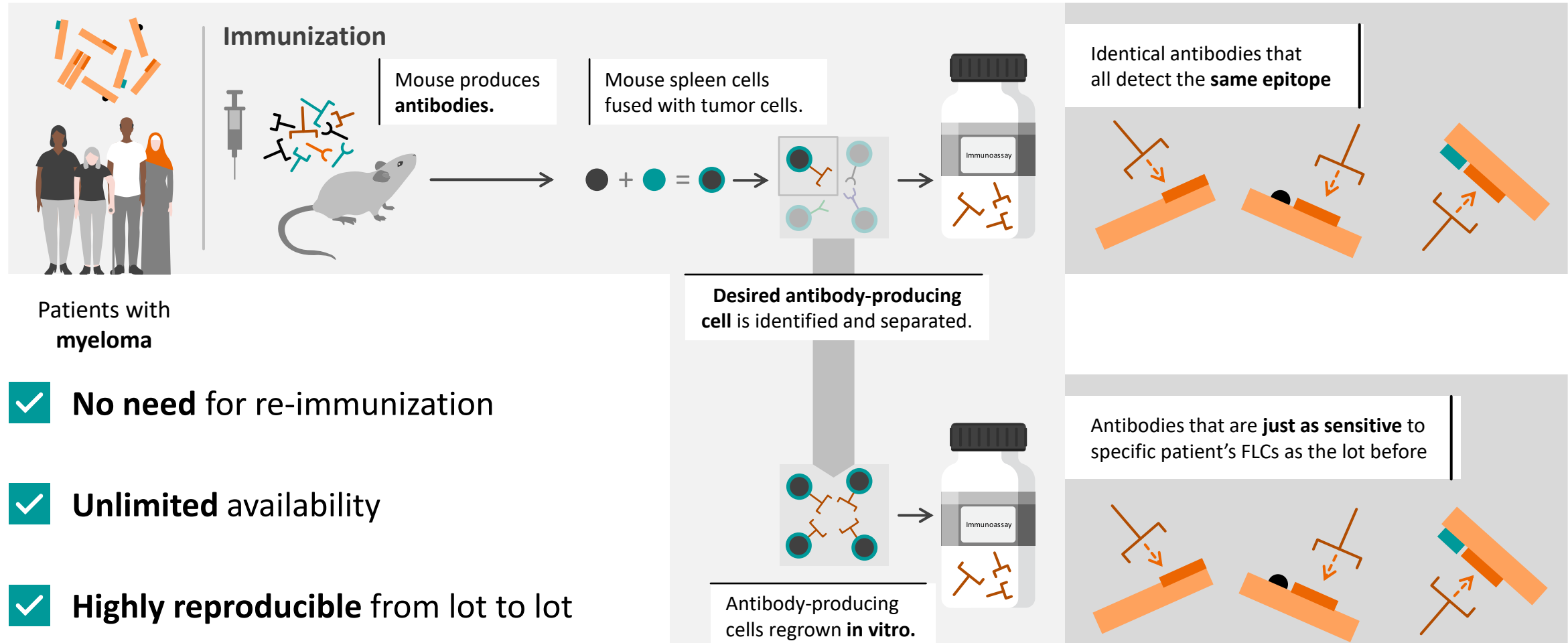
! Different antigen pools
cause variation between lots.

! Variation in detection
between lots.



Monoclonal antibodies: why?

Antibody production process: polyclonal vs. monoclonal



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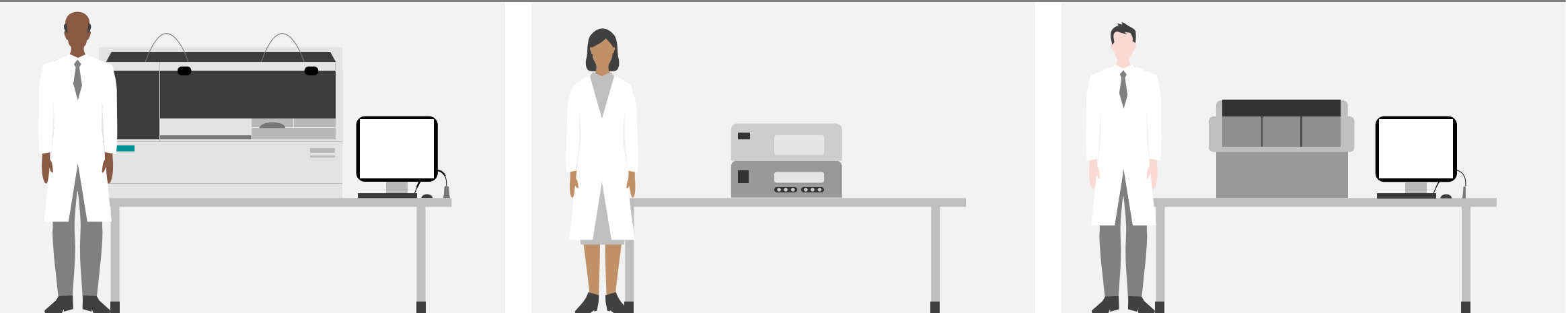
Implementation

N Latex FLC assays: equivalent result quality

FLC clinical sensitivity: comparison to immunofixation

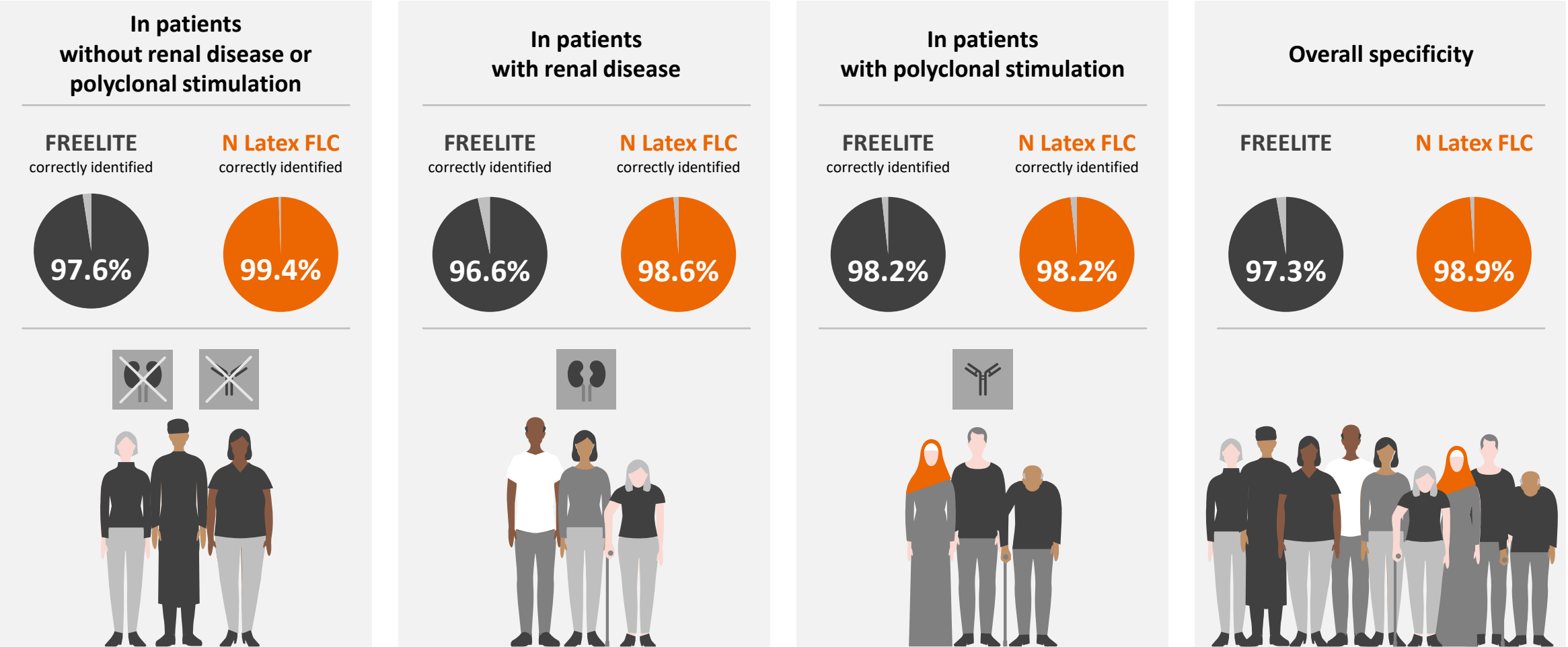
N Latex FLC Assays		Immunofixation		FREELITE Assays	
60	58	60	59	59	56
Kappa positive samples	Lambda positive samples	Kappa positive samples	Lambda positive samples	Kappa positive samples	Lambda positive samples

N Latex FLC assays are at least as sensitive as FREELITE assays.



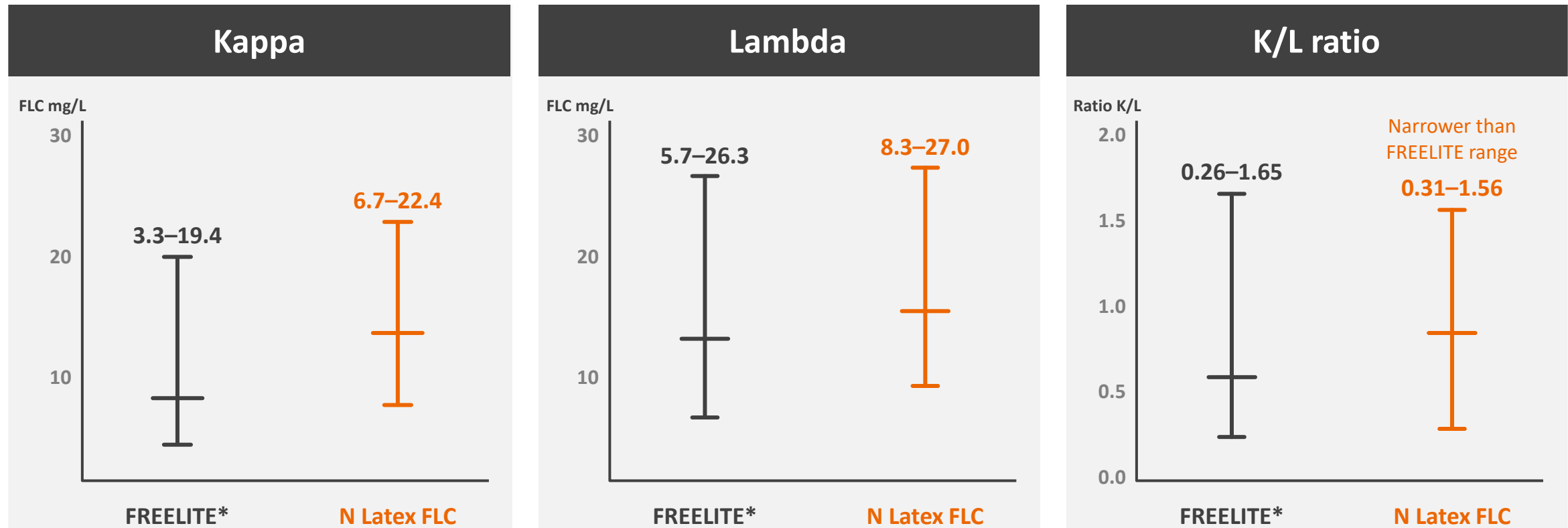
N Latex FLC assays: equivalent result quality

High clinical specificity



N Latex FLC assays: comparable reference ranges

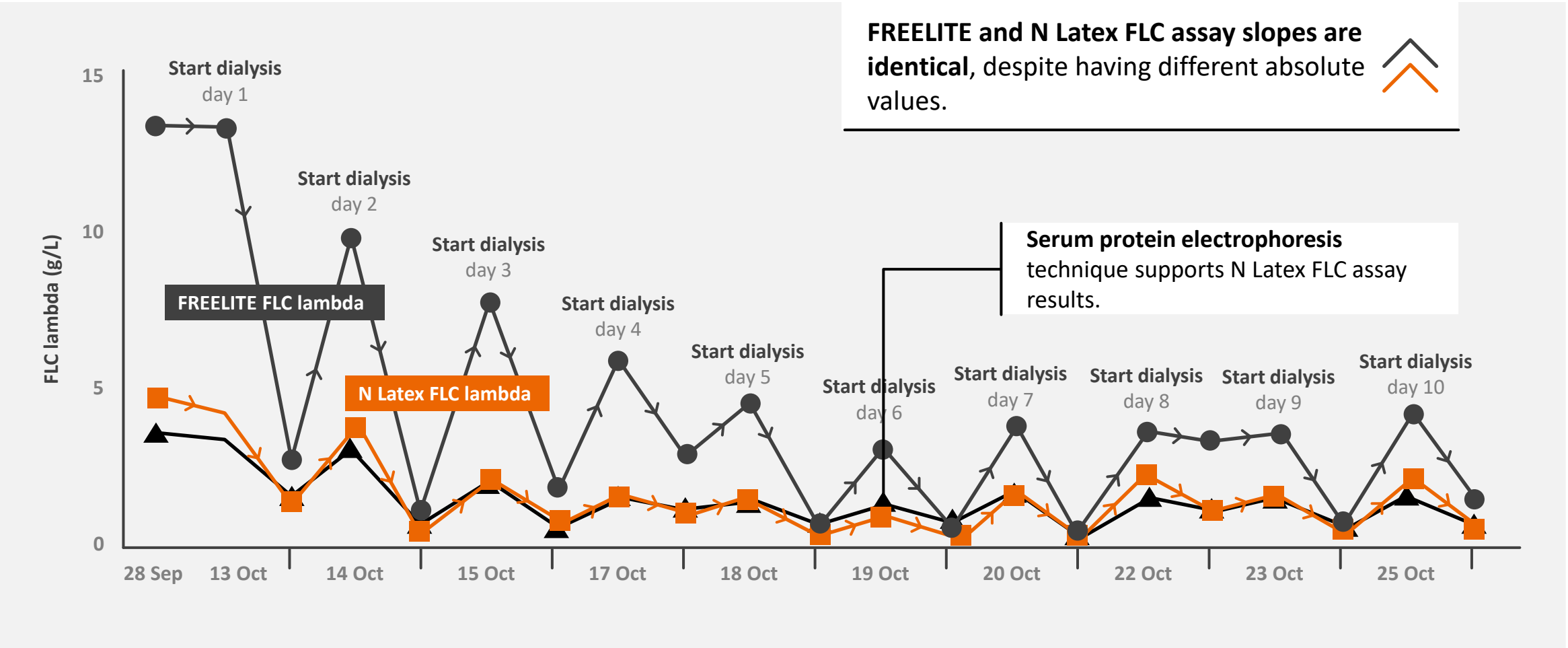
The majority of FREELITE and N Latex assay readings are contained within a similar range.



*FREELITE reference ranges from Optilite Freelite package insert: NS016.OPT , 05-2017
values established on BN™ II System)

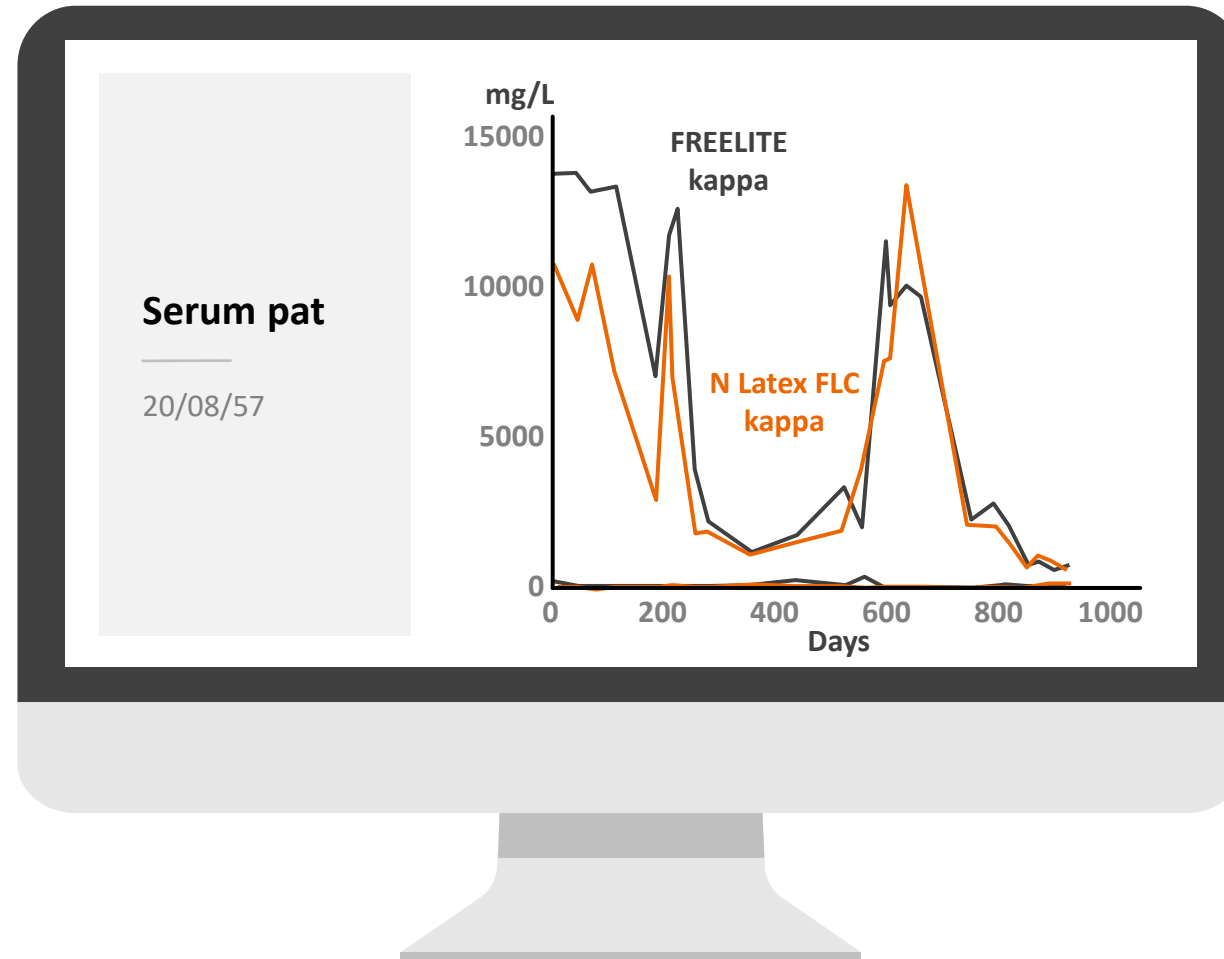
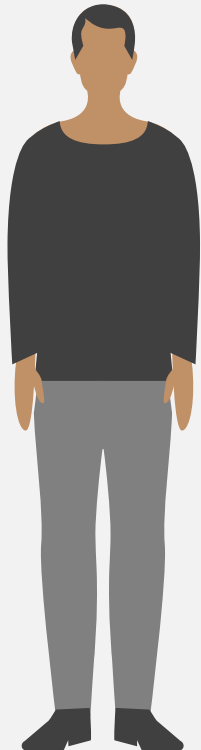
N Latex FLC assays: similar detection behavior

Patient with light chain lambda myeloma on dialysis with Campro filter



Patient parallel testing: FLC kappa

Patient tested using
FREELITE and **N Latex FLC**
assays.



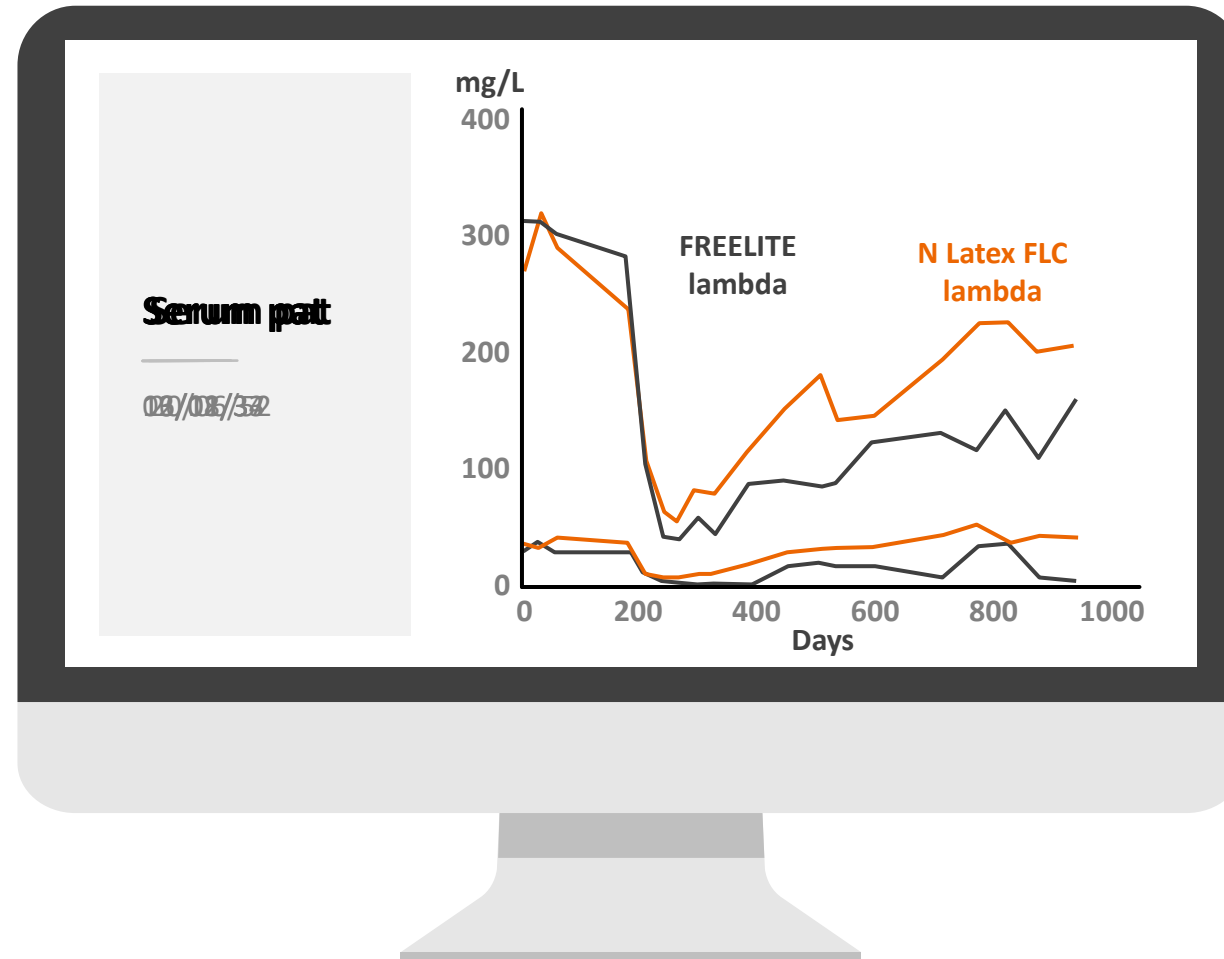
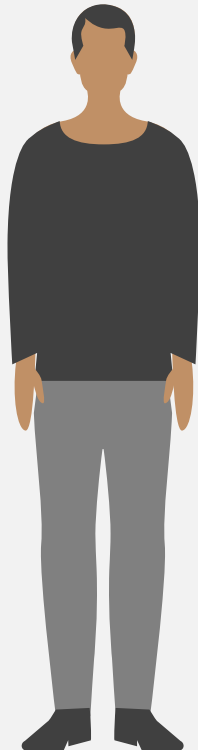
In a lot of cases
Siemens
Healthineers assays
represent patient's
situation better.



Reduced risk of
misinterpretations.

Patient parallel testing: FLC lambda

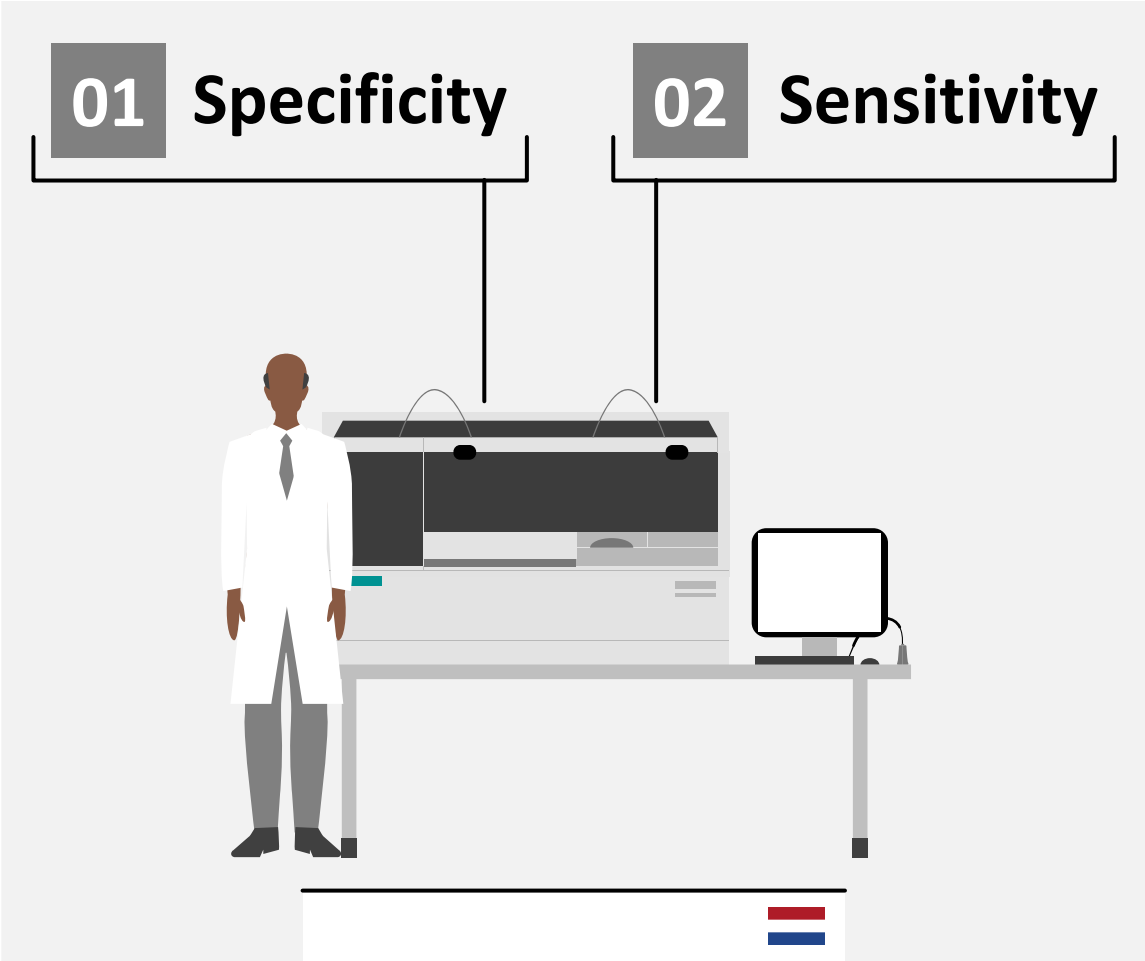
Patient tested using
FREELITE and **N Latex FLC**
assays.



In a lot of cases also
N Latex Lambda
assay has high
values, like FREELITE
assay.

Clinical validation

Jeroen Bosch Hospital, Den Bosch, Netherlands

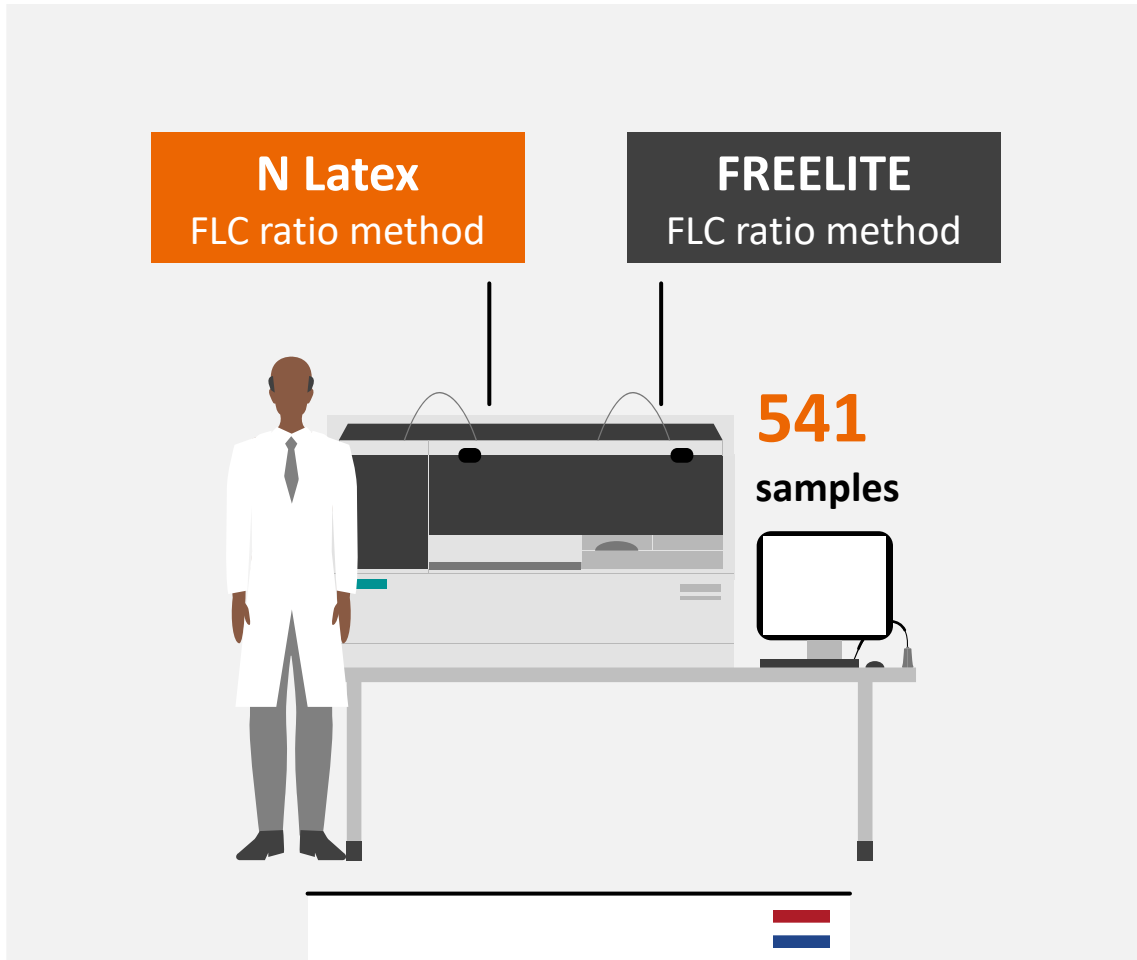


	Diagnosis	Abbreviation	Number of Samples	Number of Patients
Specificity panel	Nothing special	NS	170	165
	Renal disease	RD	154	145
	Polyclonal Ig stimulation	Poly	56	56
	Polyneuropathy	PN	1	1
Sensitivity panel	Monoclonal gammopathy of undetermined significance	MGUS	80	71
	Monoclonal gammopathy	MG	2	1
	Multiple myeloma	MM	116	63
	Kappa light chain MM	KLMM	5	3
	Lambda light chain MM	LLMM	12	6
	Kappa light chain cryoglobulin	KLCR	1	1
	Waldenström's macroglobulinemia	Wal	32	18
	Amyloidosis	AM	5	2
	Acute lymph. leukemia	ALL	1	1
	Non-Hodgkin lymphoma	NH	10	6
	Suspected of NH lymphoma	VNH	1	1
	Myelodysplastic syndrome	MDS	1	1
Total			647	541

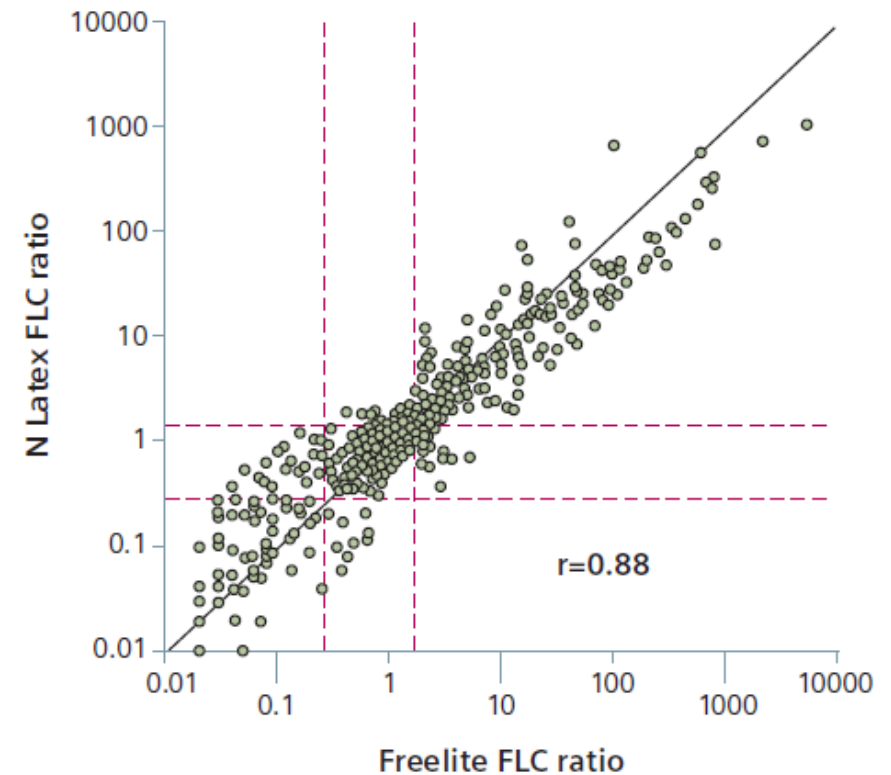
Clinical validation

Jeroen Bosch Hospital, Den Bosch, Netherlands

FLC ratio method comparison



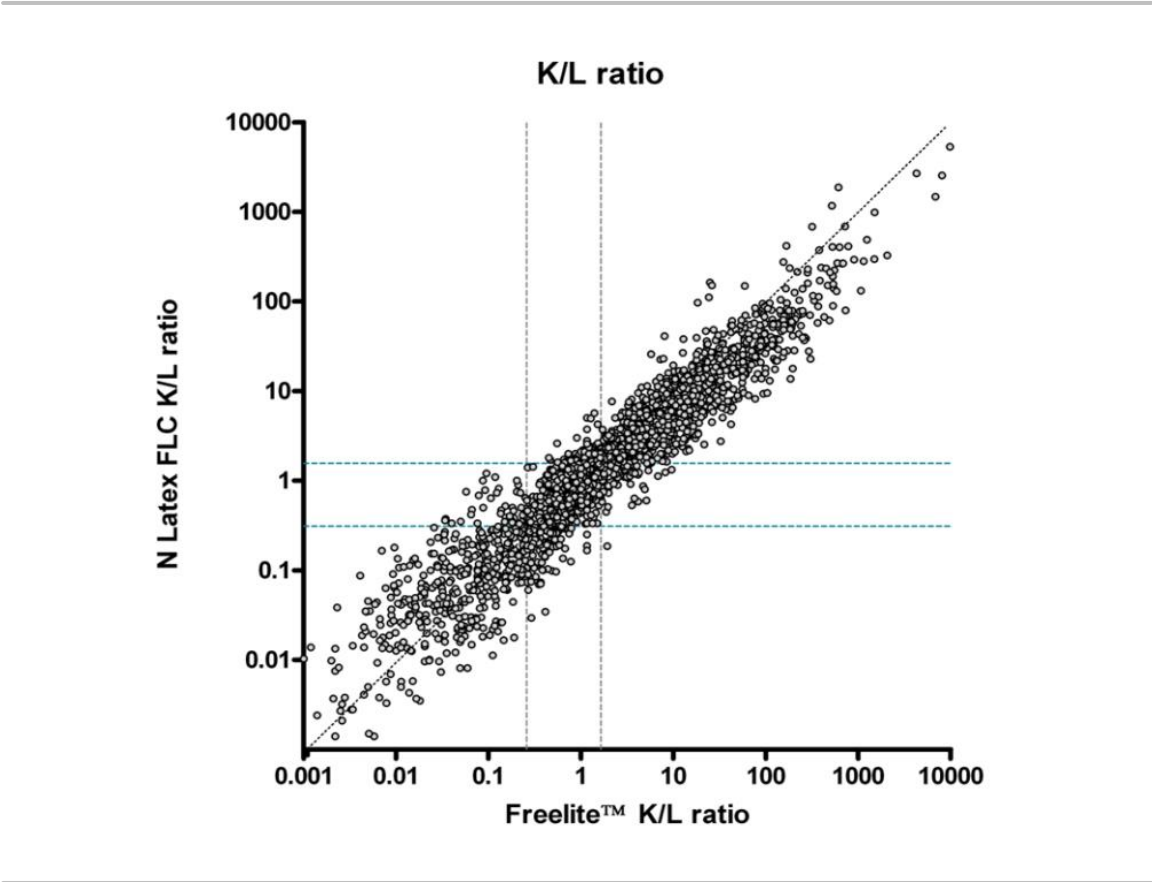
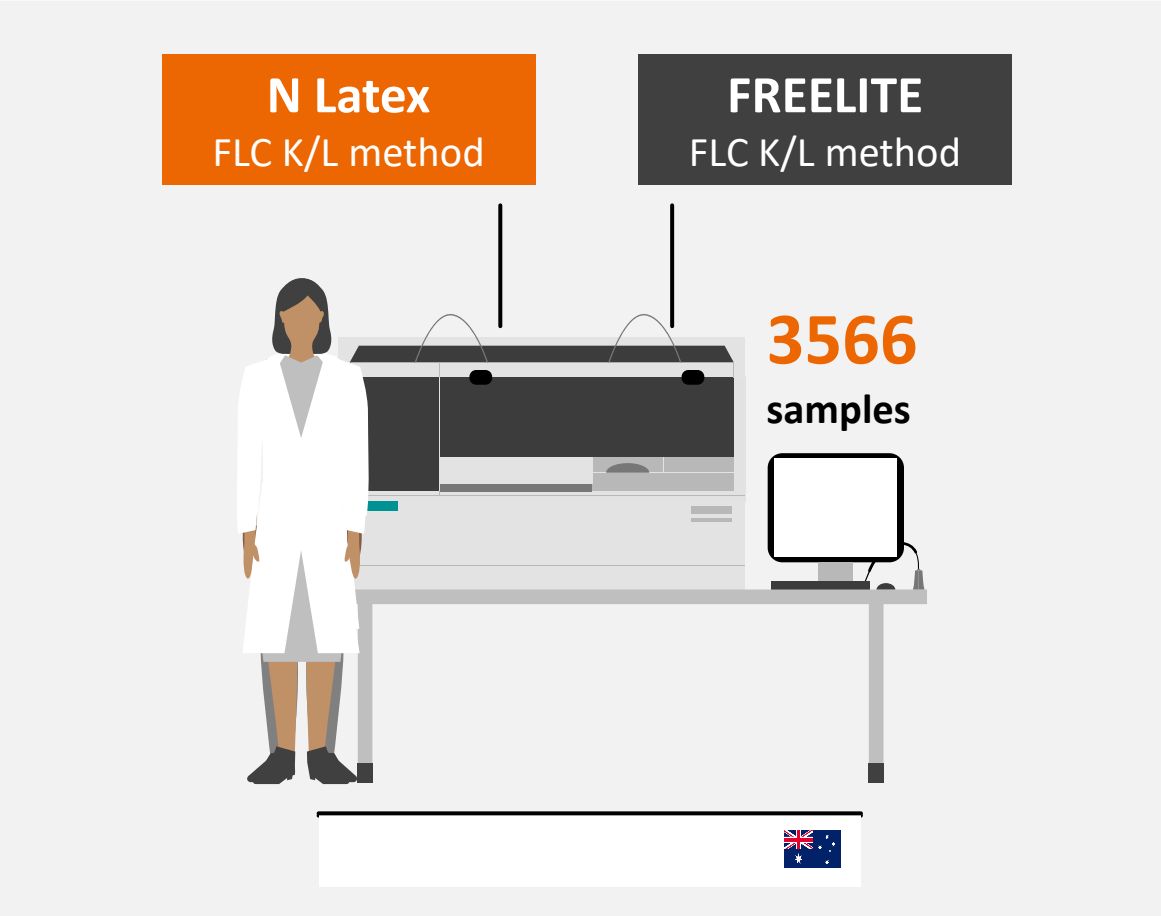
Relatively good correlation



Clinical validation

Sullivan Nicolaides Pathology, Australia

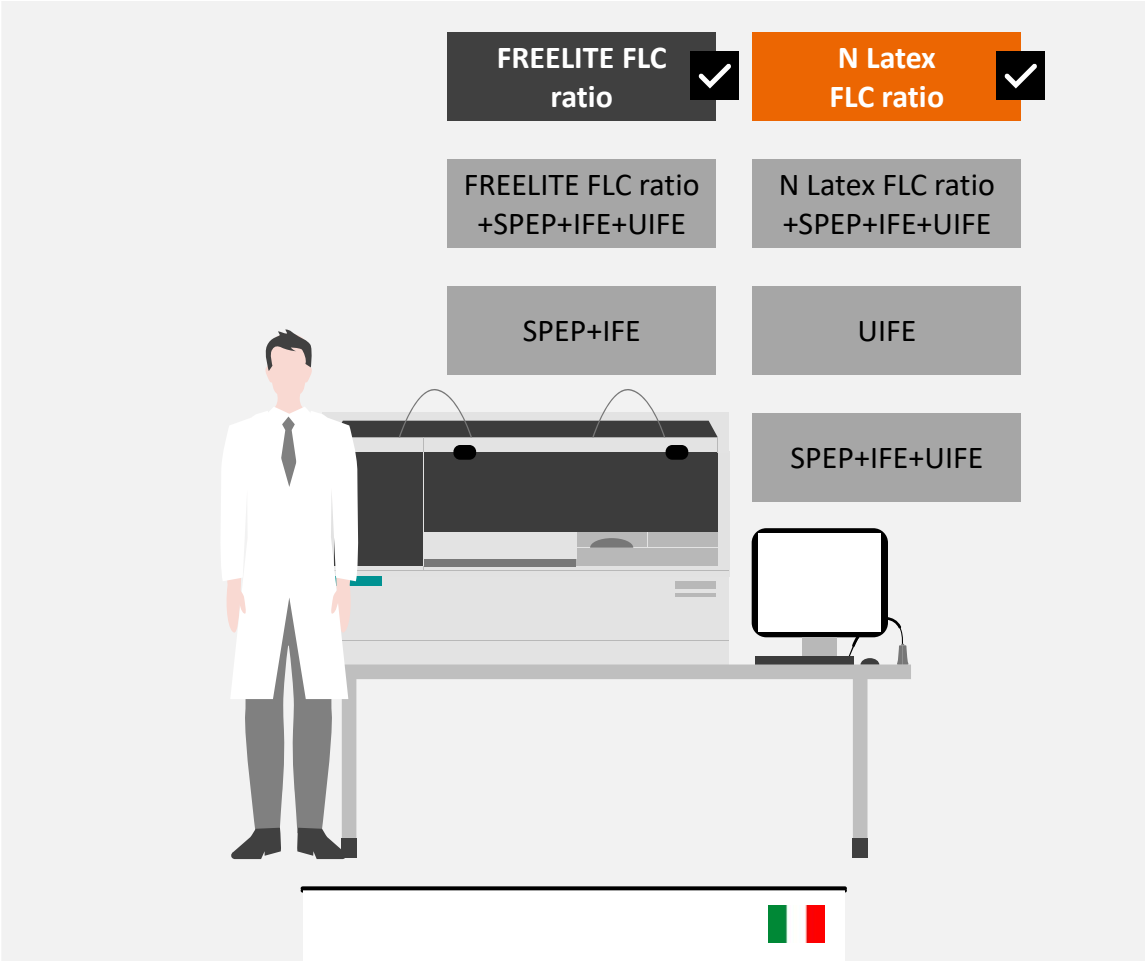
FLC kappa/lambda method comparison



AL amyloidosis

Ospitale di San Matteo, Pavia, Italy

Sensitivities of investigations for AL amyloidosis

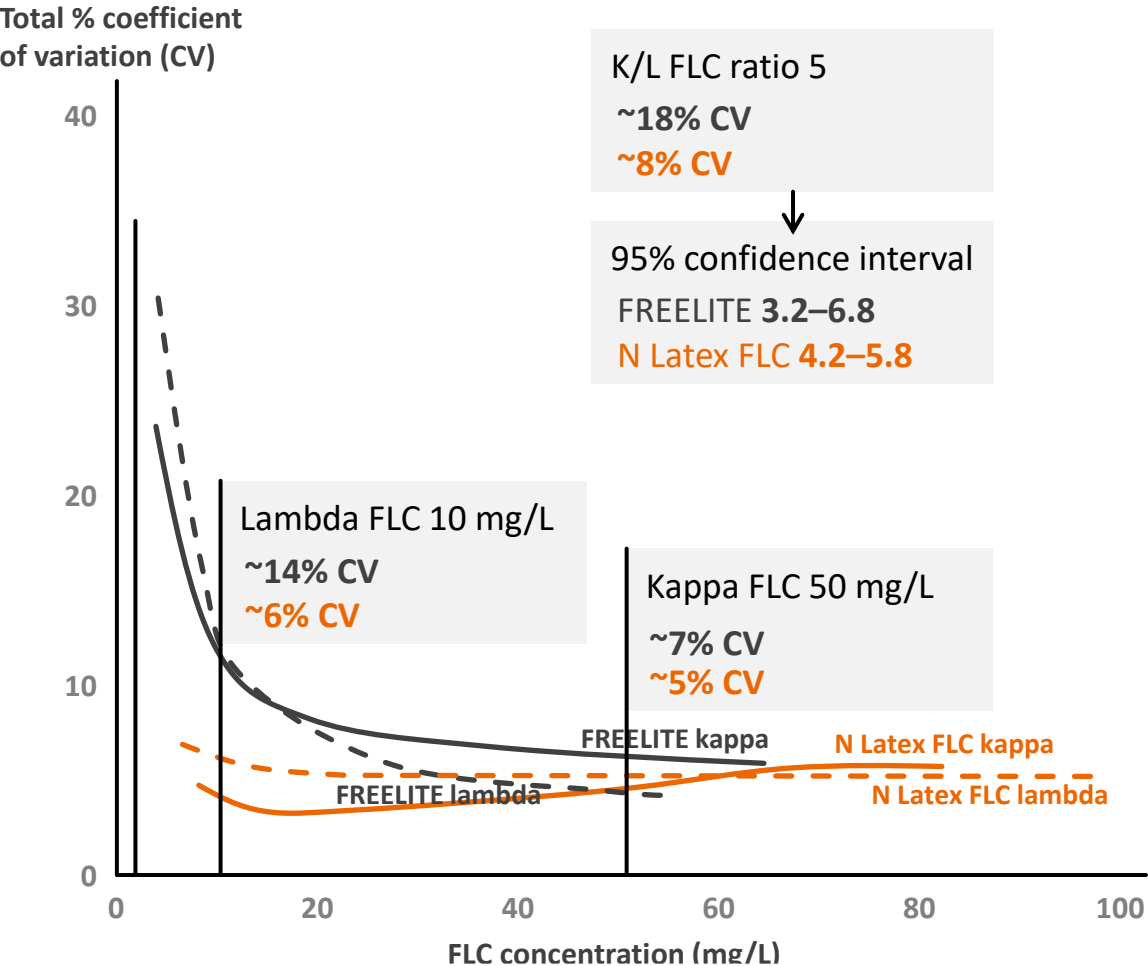


Identical results

	Pavia [13]		
	κ	λ	All
n	67	271	338
	%	%	%
SPEP+IFE	82	96	93
UIFE	81	88	87
SPEP+IFE+UIFE	84	97	94
Freelite FLC ratio	97	80	82
Freelite FLC ratio+SPEP+IFE+UIFE	100	97	98
N Latex FLC ratio	89	83	84
N Latex FLC ratio+SPEP+IFE+UIFE	95	99	98

SPEP, Serum protein electrophoresis; IFE, immunofixation electrophoresis; UEP, urine protein electrophoresis; FLC, free light chain

RBWH: reproducibility



FREELITE assay's accuracy (%CV) is variable at lower concentrations.

!
Potentially inaccurate result



!
Risk of inappropriate treatment

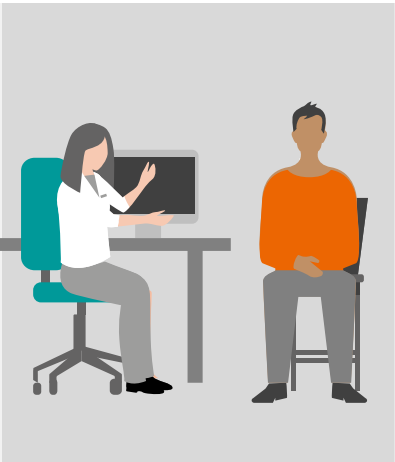


N Latex FLC assay's accuracy (%CV) is steady across concentrations.

✓
Accurate result



✓
Appropriate treatment



RUMC, Nijmegen: FLC ratio in chronic kidney disease¹

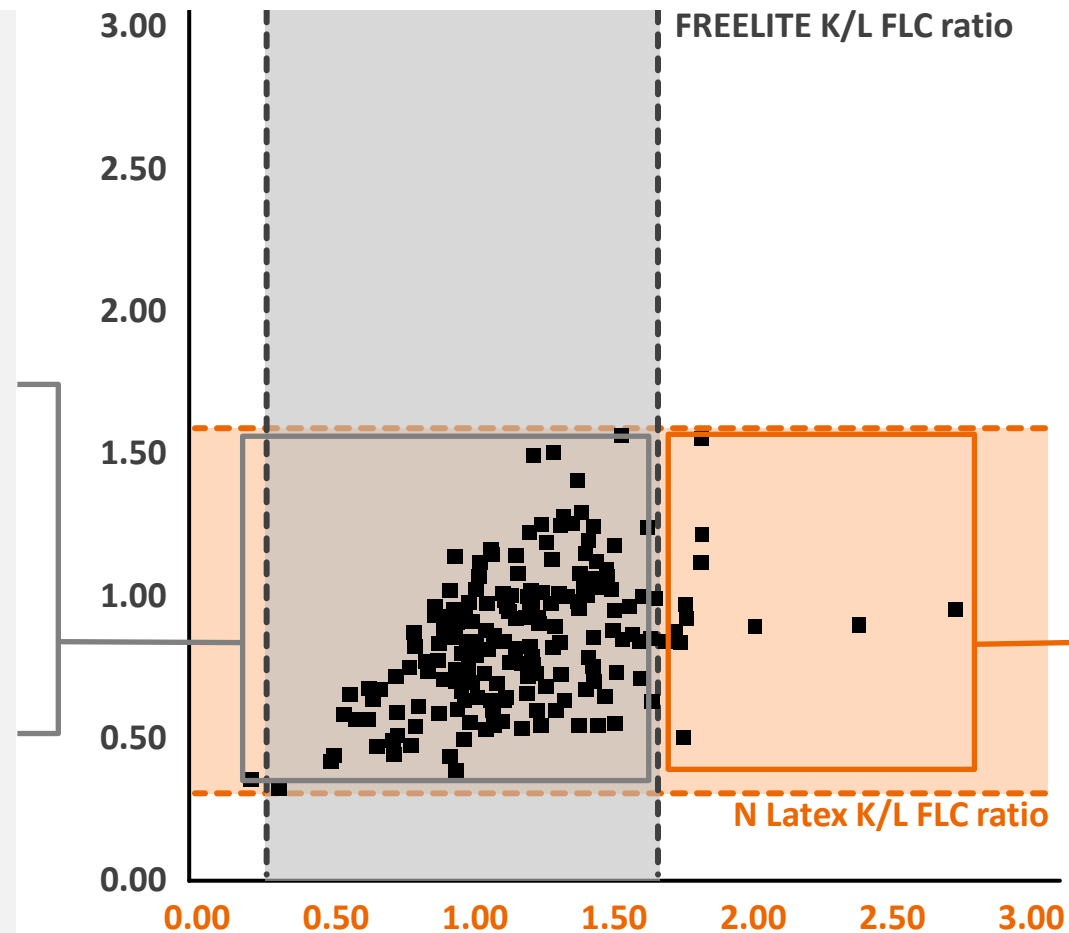
Certain patients' K/L FLC ratio fell **within range** when tested using N Latex and FREELITE assays.



N Latex assays
True negatives



FREELITE assays
True negatives



Other patients' K/L FLC ratio fell **within range** when testing using N Latex assays and **out of range** when tested using FREELITE assays.



N Latex assays
True negatives

Patients found to have kidney disease, **not** monoclonal gammopathy



FREELITE assays
False positives*

Some patients undergoing bone marrow biopsies to verify false positives

1. DOI 10.1515/cclm-2013-0864

*When using regular instead of specific reference range.

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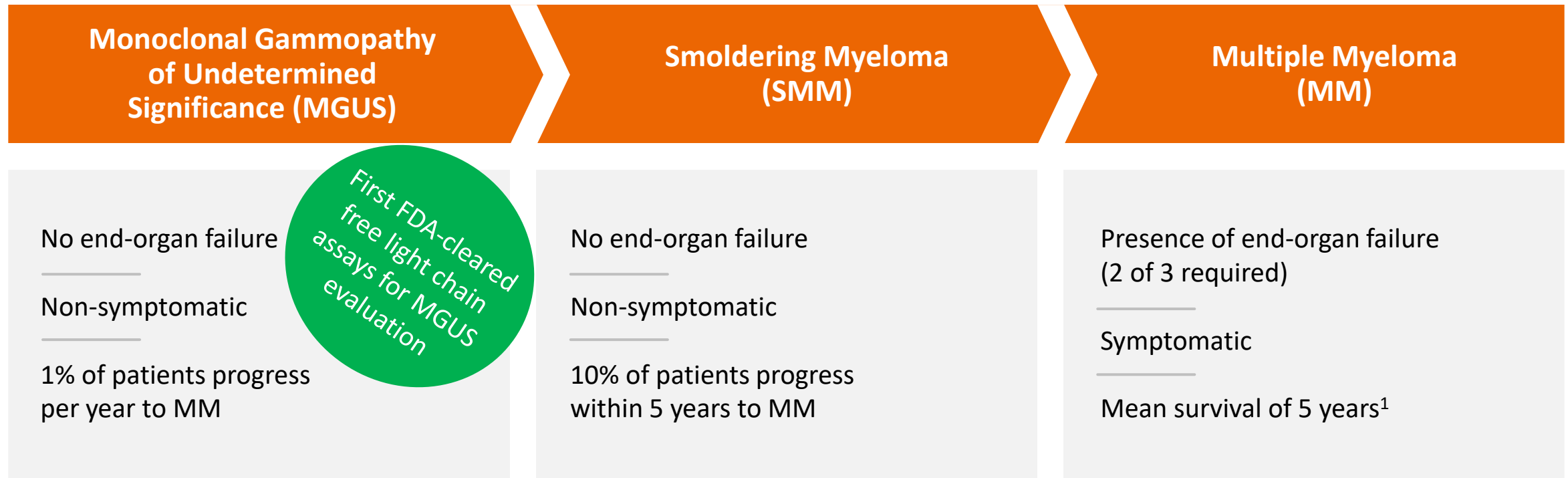
Performance comparison

04

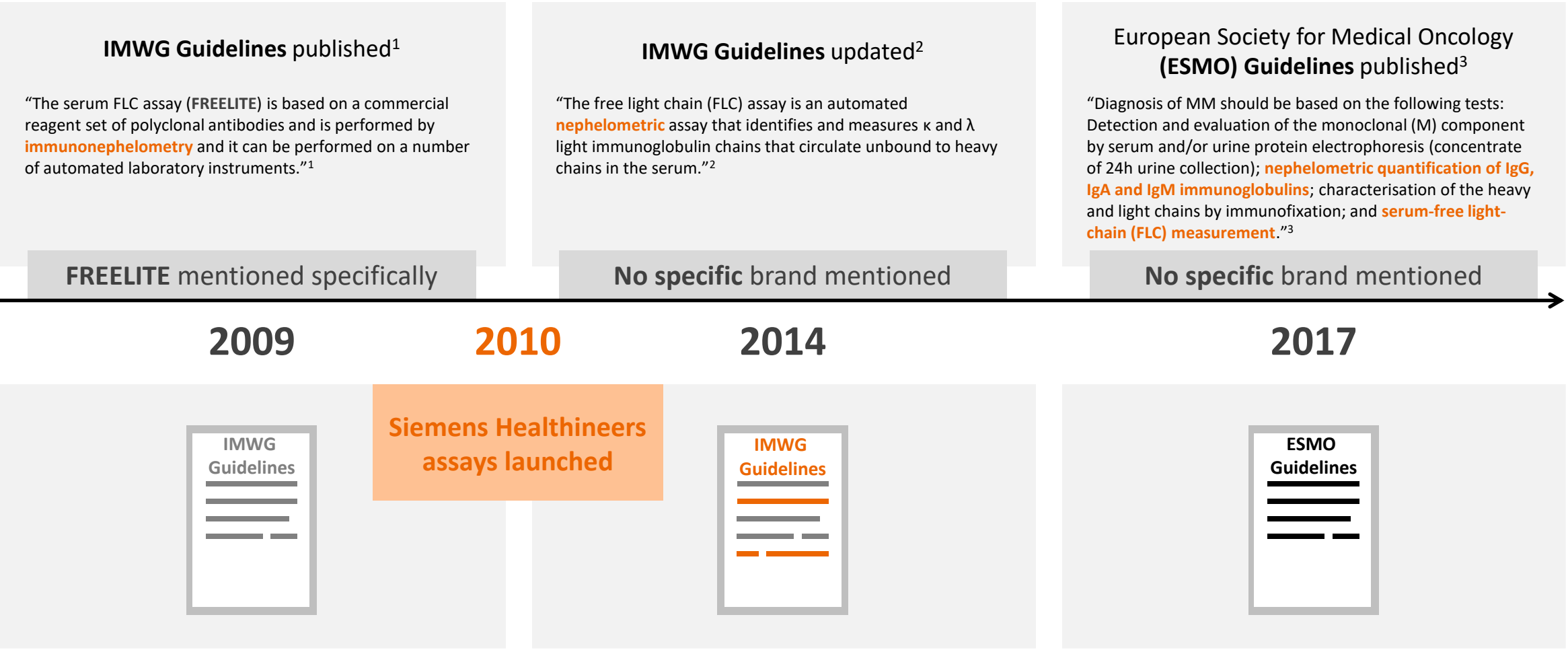
Guidelines and risk stratification

05

Implementation



Monitoring with FLC measurement



1. Dispenzieri, et al. IMWG guidelines for serum-free light chain analysis in multiple myeloma and related disorders. Leukemia. 2009;23:215-24.
2. Rajkumar, et al. International Myeloma Working Group updated criteria for the diagnosis of multiple myeloma. Lancet Oncol. 2014;15:e538-48.
3. Moreau, et al. Multiple myeloma: ESMO Clinical Practice Guidelines for diagnosis, treatment and follow-up. Annals of Oncology. 2017;28(Suppl 4):iv52–iv61.

Multiple myeloma: predicting the likelihood of progression

Study carried out using N Latex FLC assays

Monoclonal gammopathy of undetermined significance (MGUS)

1% of patients with MGUS progress per year to MM



Patients with **no risk factors** have a

2% 5-year cumulative probability of progression

Patients with **2 or 3 risk factors** have a

31% 5-year cumulative probability of progression

Risk factors determining likelihood of progression¹

01 | M-spike
>1.5 g/dL

02 | Age
>65 years

03 | iFLC
>100 mg/L

Multiple myeloma

1. Gran, et al. Comparative evaluation of involved free light chain and monoclonal spike as markers for progression from monoclonal gammopathy of undetermined significance to multiple myeloma. Am J Hematol. 2021;96:23-30.

Multiple myeloma: predicting the likelihood of progression

Revised list of diagnostic criteria for SMM and MM: Rule 100¹

Both **N Latex FLC** and **FREELITE** assays accurately identified **high-risk** and **ultra-high-risk** SMM patients.

Smoldering myeloma

10% of patients with SMM progress per year to MM



Rule 100 criteria

Clonal bone marrow plasma cells $\geq 10\%$



01 | Clonal bone marrow plasma cells $\geq 60\%$

02 | Involved: uninvolved sFLC ratios ≥ 100

03 | >1 focal lesions on MRI studies

Multiple myeloma

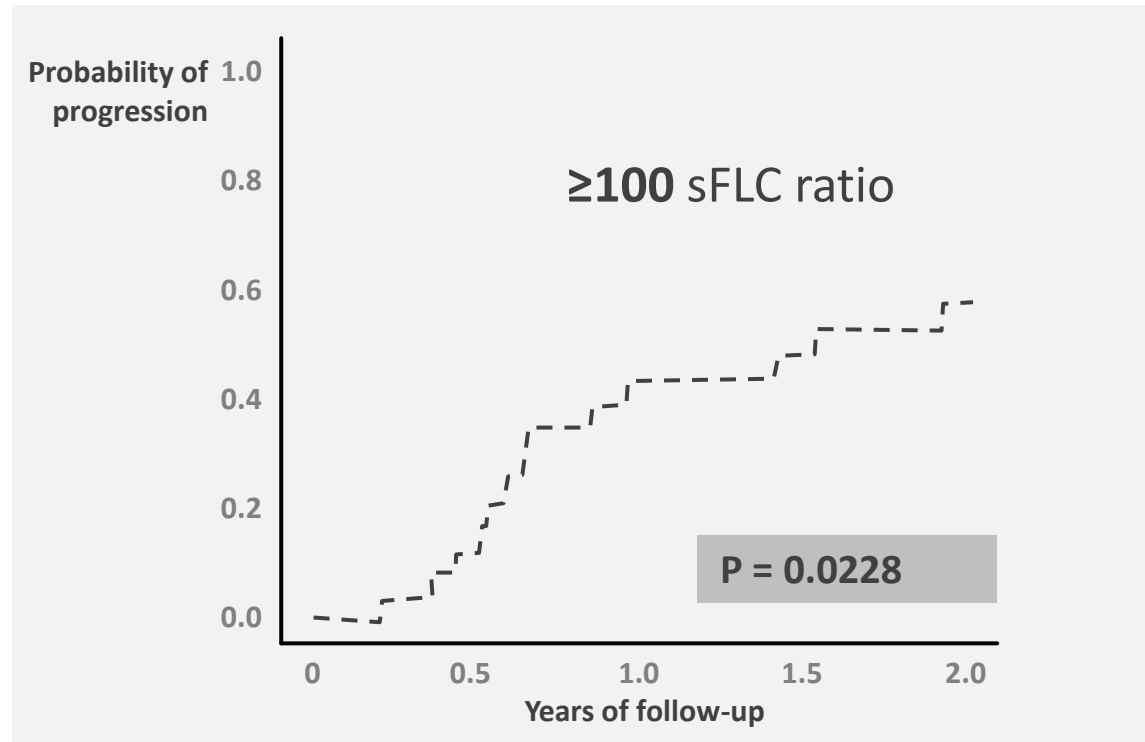
1. Rajkumar, et al. International Myeloma Working Group updated criteria for the diagnosis of multiple myeloma. Lancet Oncol. 2014;15:e538-48.

Rule 100: further discussion points

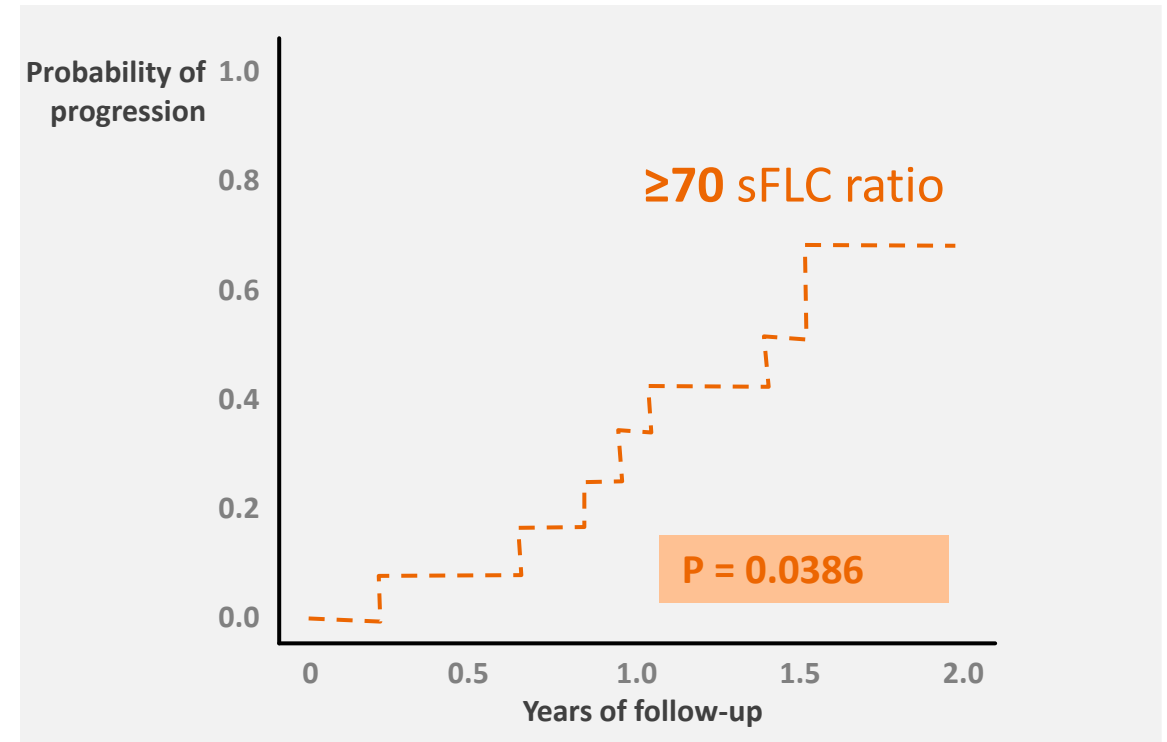
N Latex assays can be used for SMM monitoring, like FREELITE assays

FREELITE Assays

N Latex assay ≥ 70 sFLC ratio provides **similar performance** to a FREELITE assay sFLC ratio ≥ 100 , with **a slightly better** positive predictive value.¹



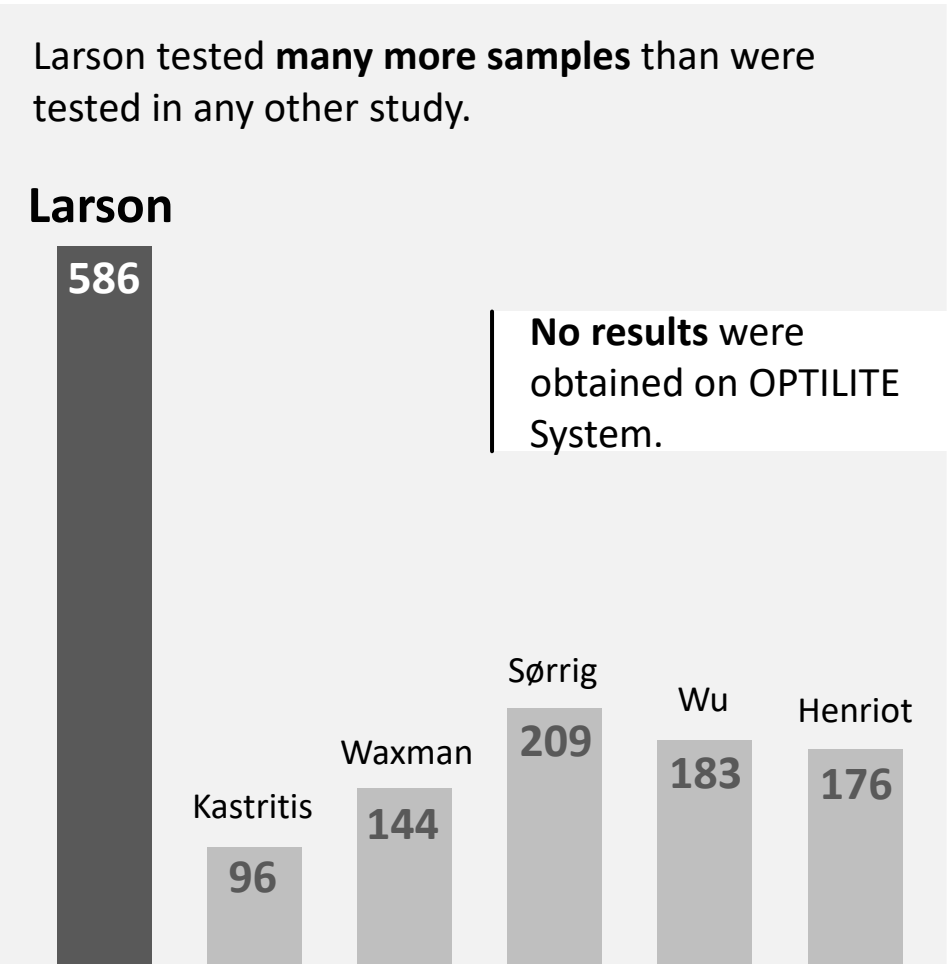
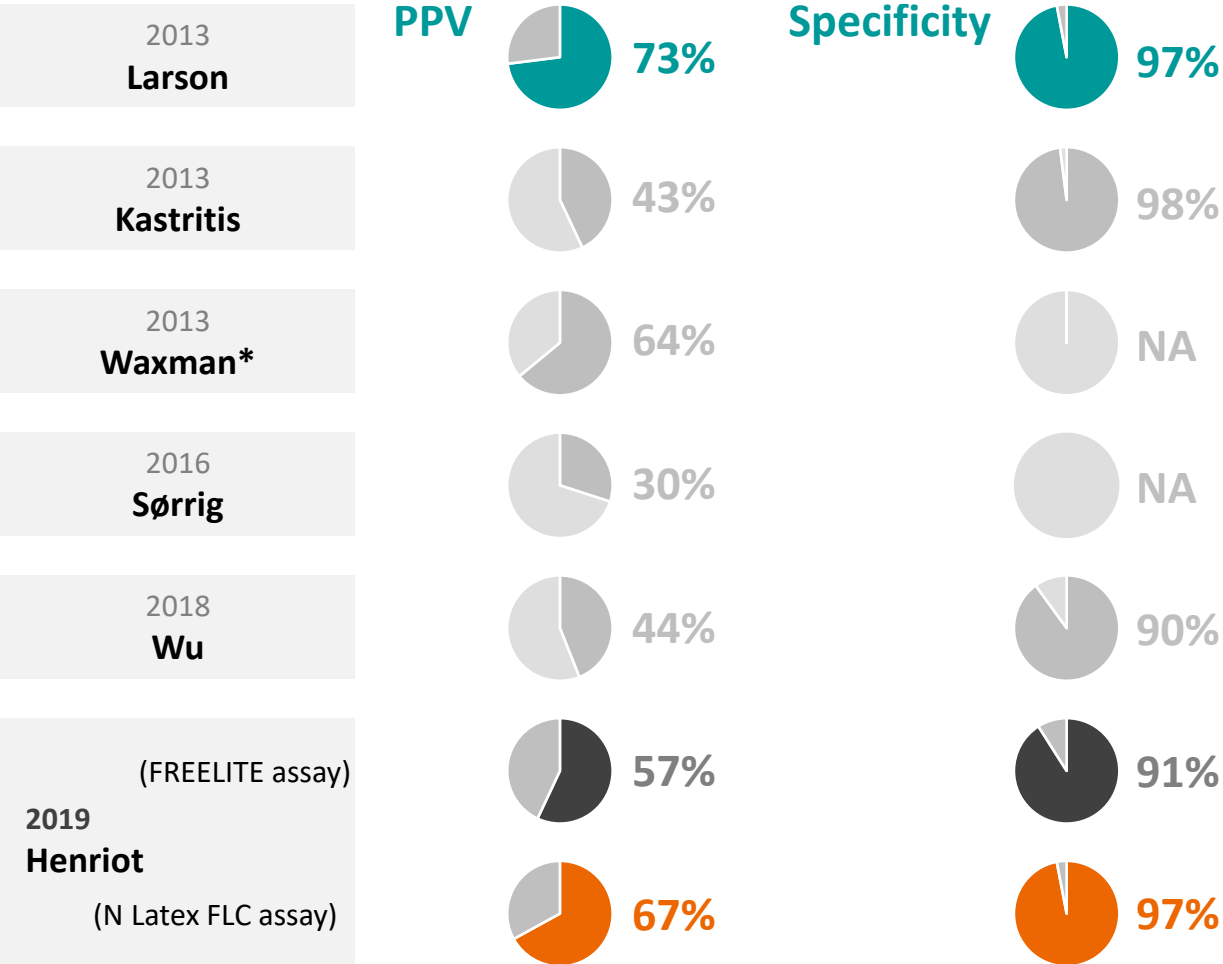
N Latex FLC Assays



1. Henriot, et al. Prognostic value of involved/uninvolved free light chain ratio determined by Freelite and N Latex FLC assays for identification of high-risk smoldering myeloma patients. Clin Chem Lab Med. 2019. <https://doi.org/10.1515/cclm-2018-1369>

Rule 100: clinical evidence from published data

It has not always been possible to repeat Larson’s initial findings.



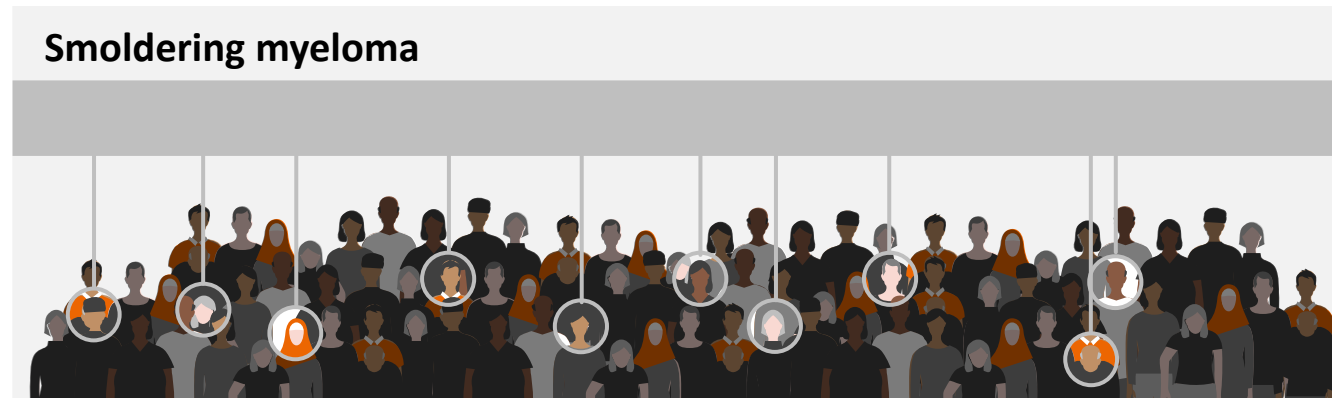
*18-month outcome. All other studies were 24 months.

2/20/20+ risk stratification model

International Myeloma Working Group (IMWG) 2020

IMWG objective:

Develop a risk stratification model to identify SMM patients at **high risk of progressing to MM**, or other plasma cell disorders.¹



Four independent factors², predicting progression risk at 2 years since diagnosis

- 01 | Serum M-protein >2 g/dL (HR: 2.1)
- 02 | Involved: uninvolved FLC ratio >20 (HR: 2.7)³
- 03 | Marrow plasma cell infiltration >20% (HR: 2.4)
- 04 | Cytogenetic abnormalities

Multiple myeloma



Helps to identify **high-risk SMM patients**



Widely applicable

1. 50% progression risk within first two years from diagnosis. Based on the 2014 IMWG criteria for definition of both SMM and MM.

2. Mateos, et al. International Myeloma Working Group risk stratification model for smoldering multiple myeloma (SMM). Blood Cancer Journal. 2020;10:102.

3. Neither FREELITE or any other brand name is mentioned regarding FLC testing.

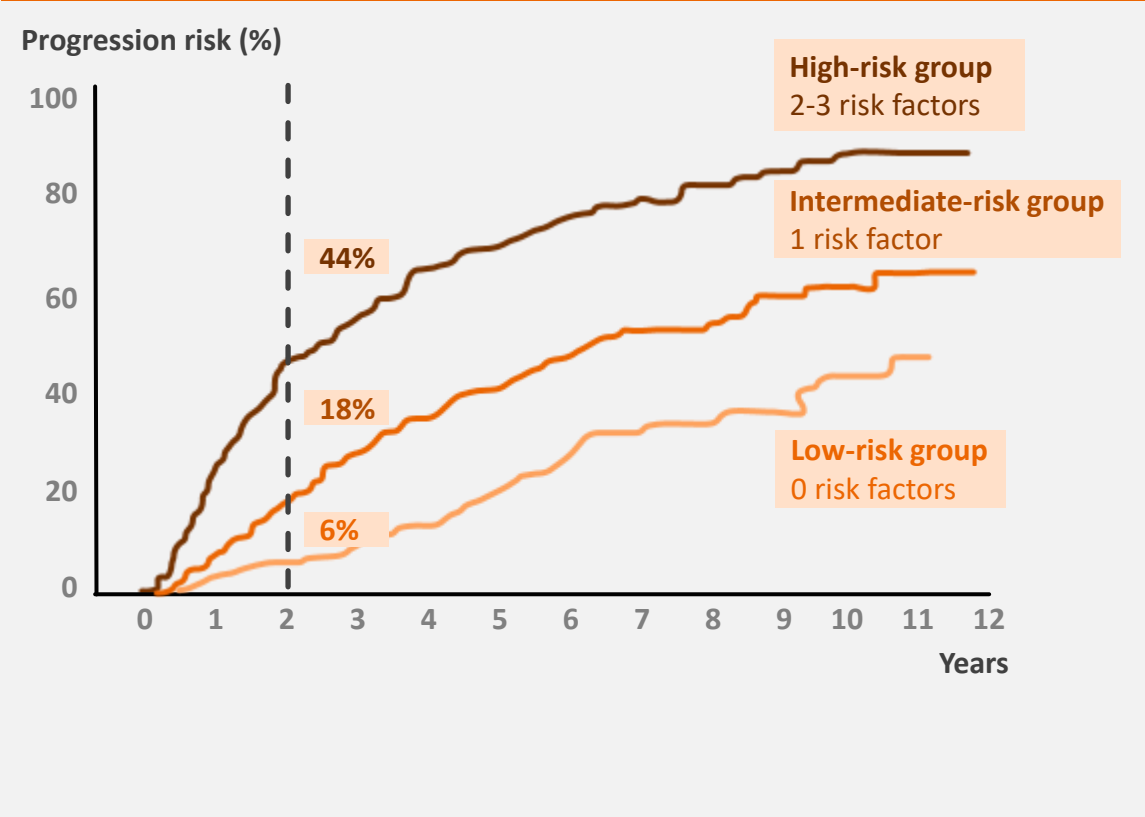
Risk factors and progression risk from SMM to MM

Within first 2 years from diagnosis

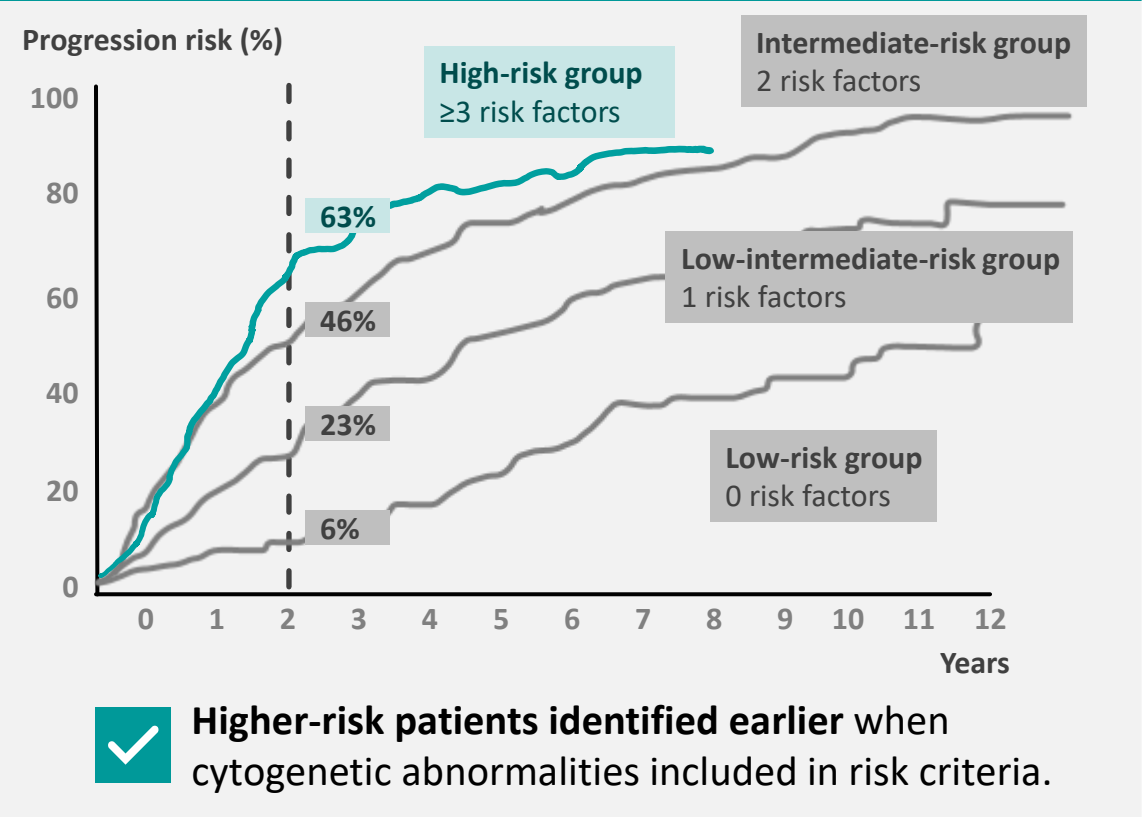
- 01 | Serum M-protein
>2 g/dL (HR: 2.1)
- 02 | Involved:
uninvolved FLC
ratio >20 (HR: 2.7)

- 03 | Marrow plasma
cell infiltration
>20% (HR: 2.4)
- 04 | Cytogenetic
abnormalities

2/20/20 Model: three risk factors



2/20/20+ Model: four risk factors (also accounting for cytogenetic abnormalities*)



*Cytogenetic abnormalities present (e.g., t(4;14), t(14;16), +1q, del13q/monosomy 13 by (FISH)).

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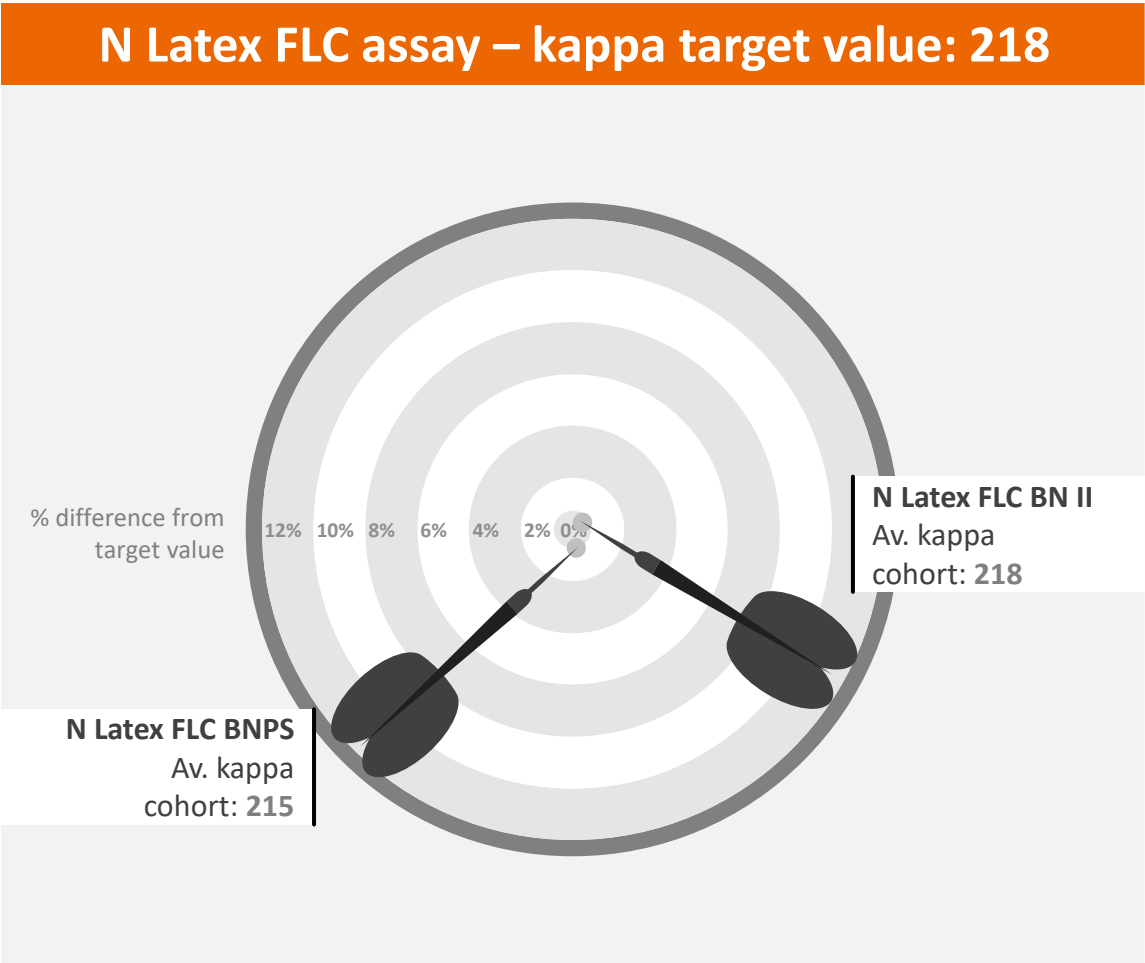
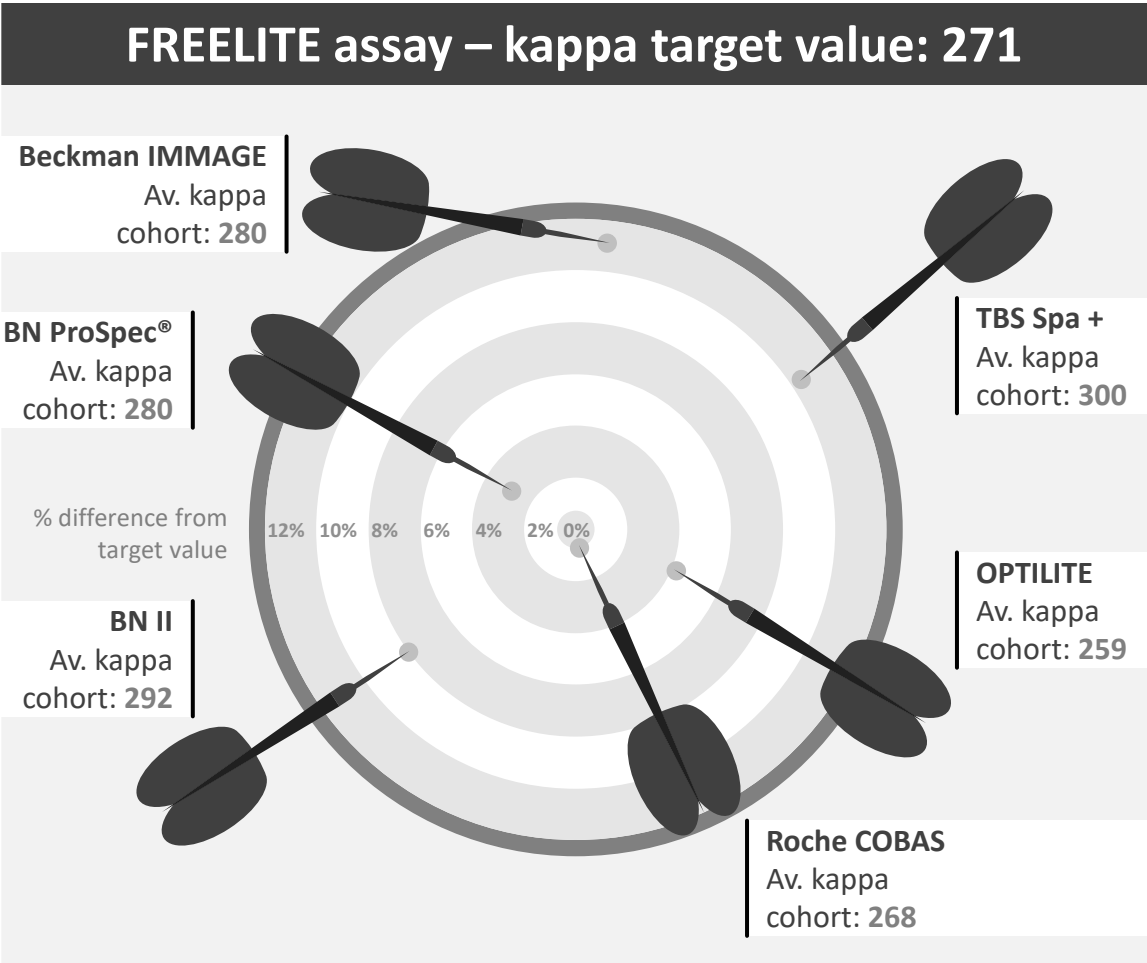
Guidelines and risk stratification

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Implementation

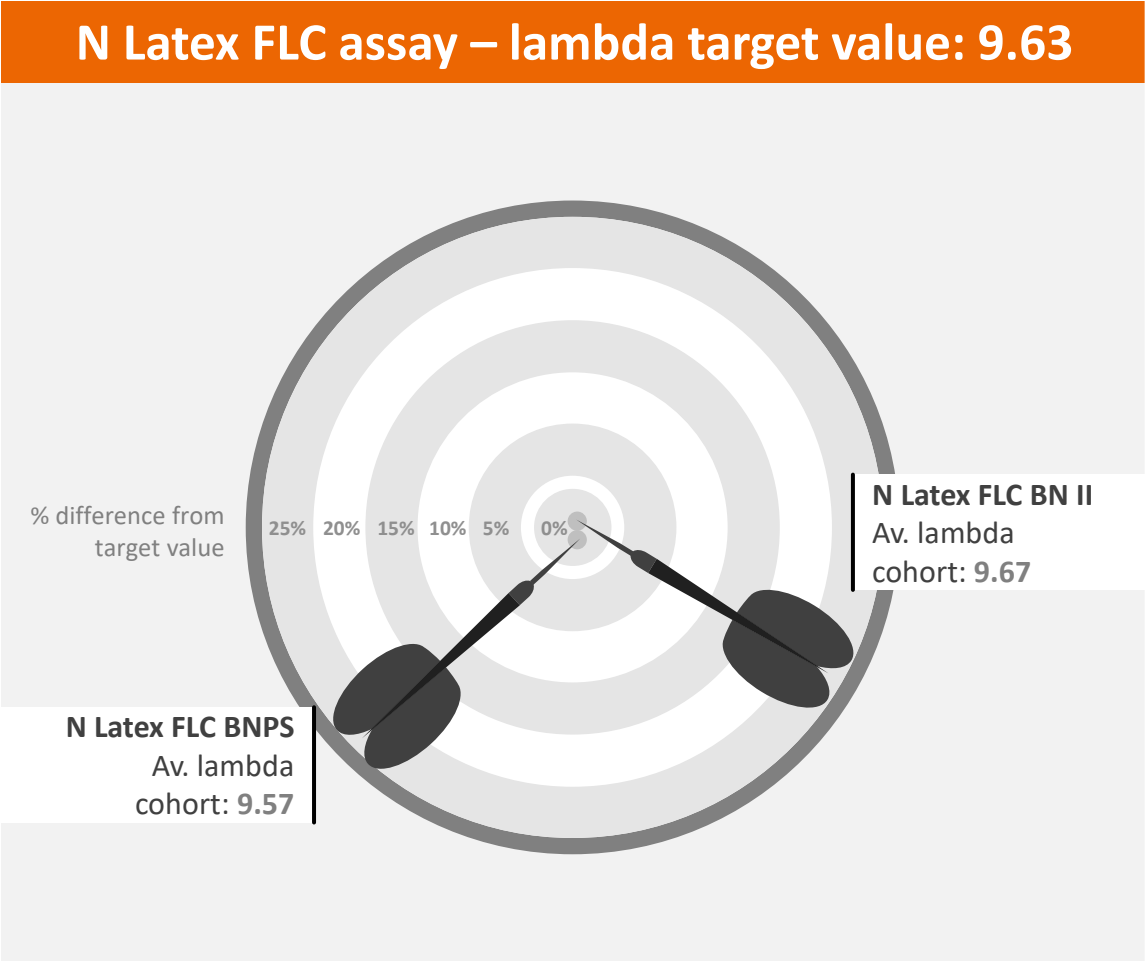
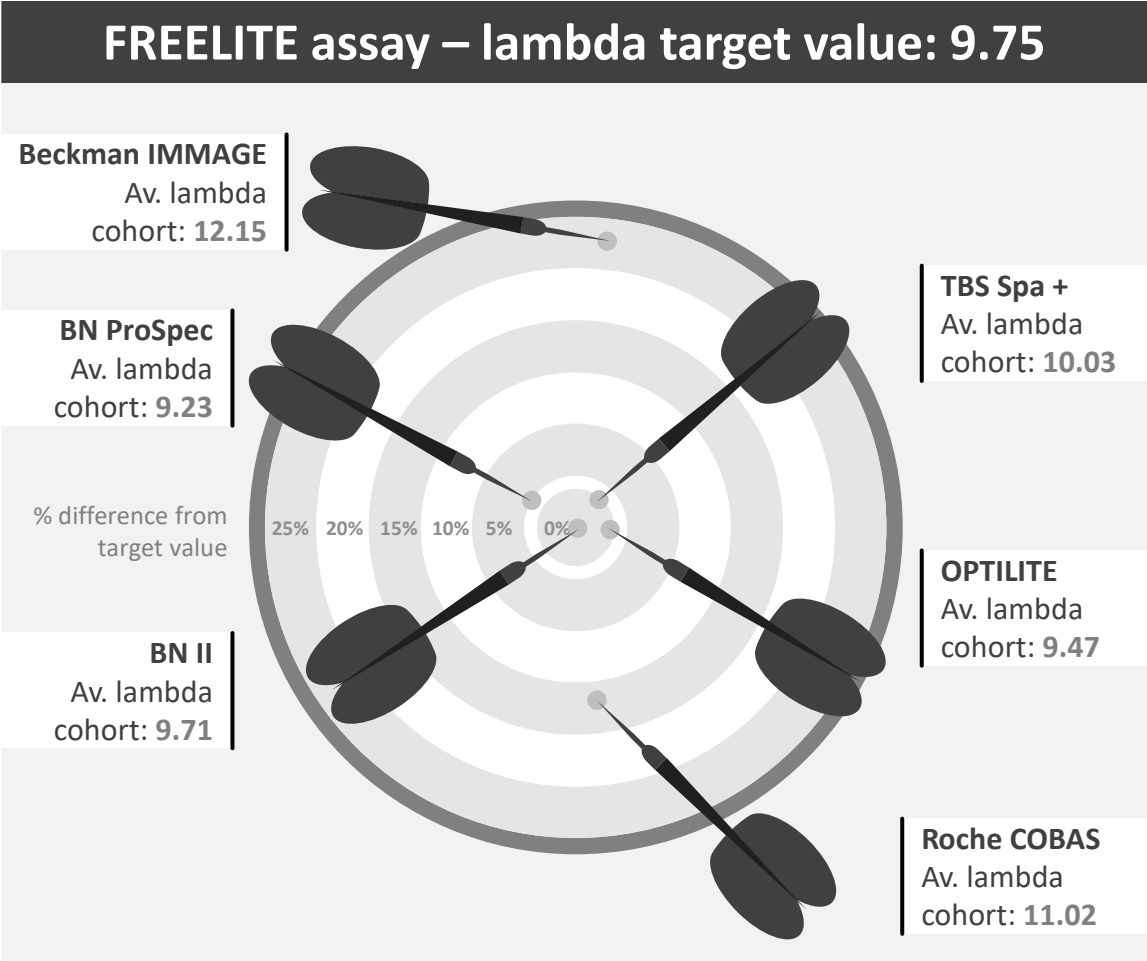
Switching to a new assay

Comparison of serum free light chain assays on different systems by UK NEQAS



Switching to a new assay

Comparison of serum free light chain assays on different systems by UK NEQAS



Switching to a new assay

FDA also concurs that...

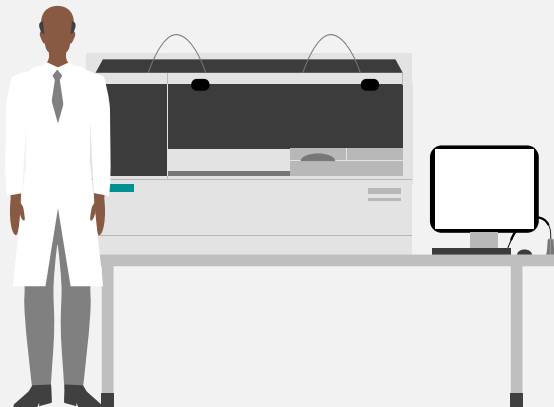
*“Prior to changing assay or system, the laboratory **MUST** confirm baseline values for patients being serially monitored.”¹*

Switching to a new assay

FREELITE assay

Baselining required

N Latex FLC
assay

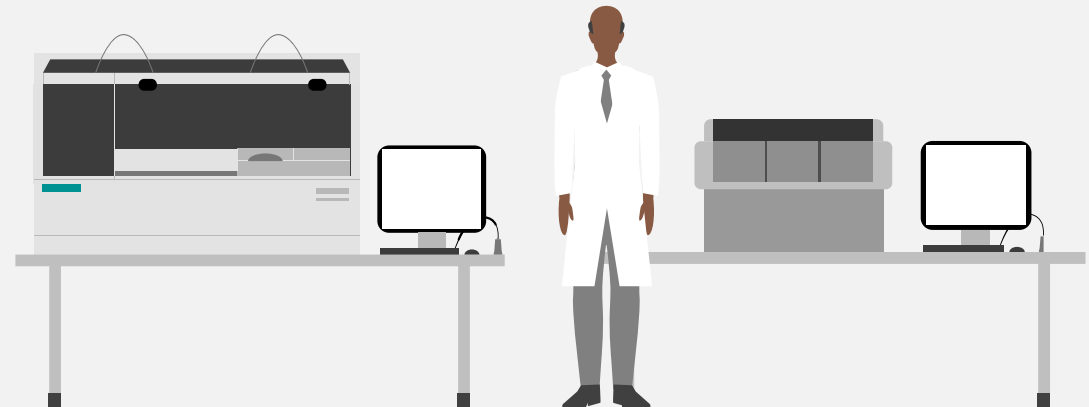


Switching to a new instrument

BN II

Baselining required

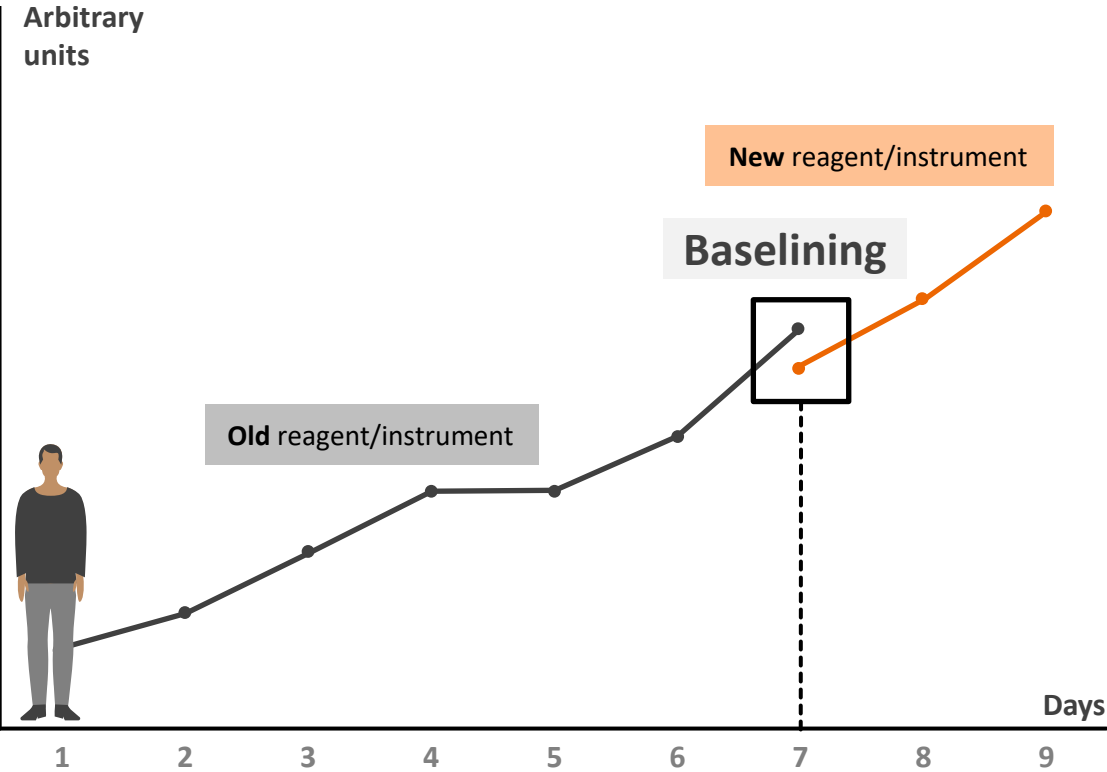
OPTILITE



1. Substantial Equivalence Determination Decision Memorandum, 510(k) Number K150658 for The Binding Site Group, Ltd., 08/26/2015.

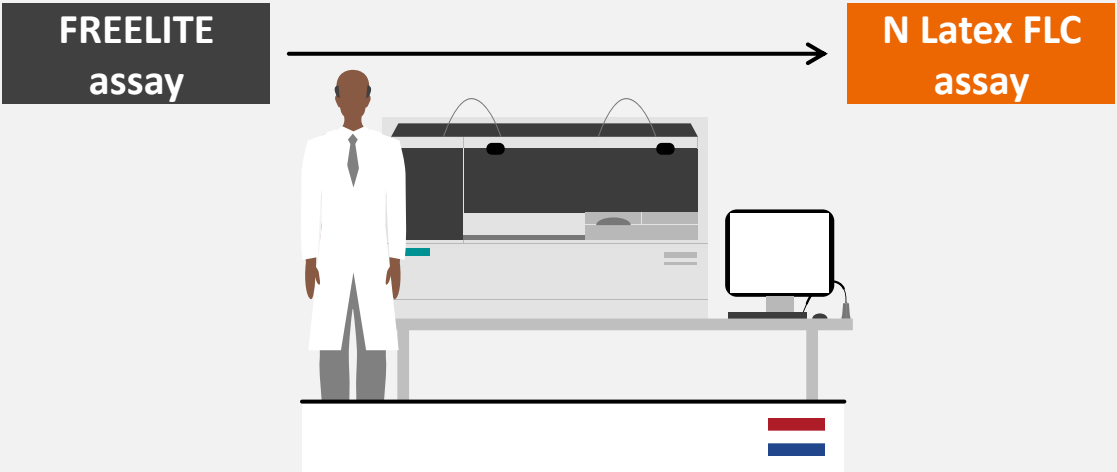
Baselining: comparable results

Jeroen Bosch Hospital, Den Bosch, Netherlands



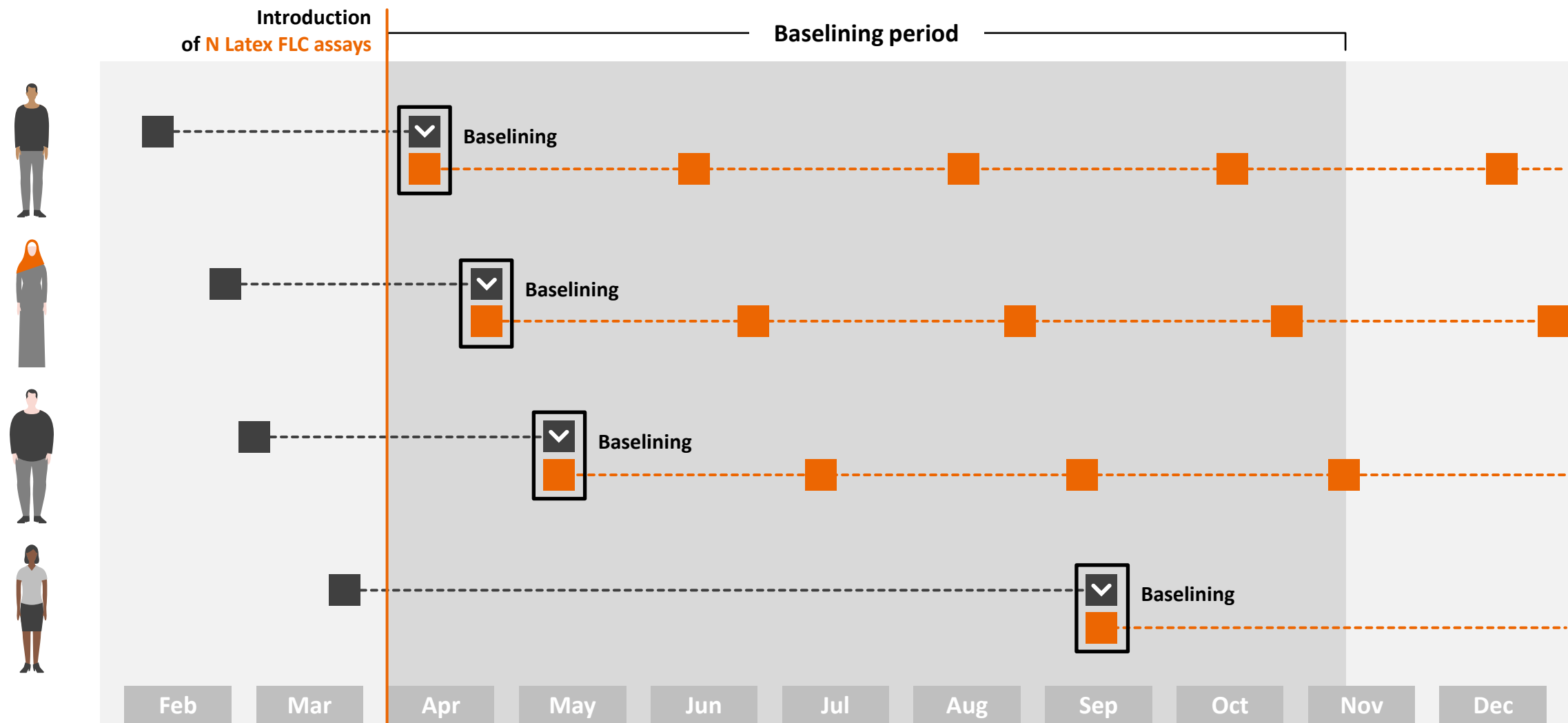
Patient's sample measured for last time using old system and measured **in parallel** using new system.

FREELITE Kappa	5.4	7.8	9.8	7.7	6.8	7.2	7.2		
FREELITE Lambda	180	270	410	550	550	680	930		
Ratio K/L	0.03	0.029	0.024	0.014	0.012	0.011	0.0077		
N Latex FLC Kappa							7.9	4.7	8.7
N Latex FLC Lambda							940	1100	1300
Ratio K/L							0.0084	0.0043	0.0067



Patient baselining in practice

Patients are monitored on different days, and so have staggered baselining periods.



Key takeaways

N Latex FLC kappa and lambda assays are:

01 As effective as FREELITE assays



Equivalent results

No risk of false-positive results
for patients with chronic
kidney disease.

02 More flexibility than FREELITE assays



Flexible monoclonal reagent kit

Order components when you
need them, rather than buying
an entirely new kit each time.

03 Baselineing required



When switching reagents
And when switching instruments.

N Latex FLC assays



?

Any
questions?