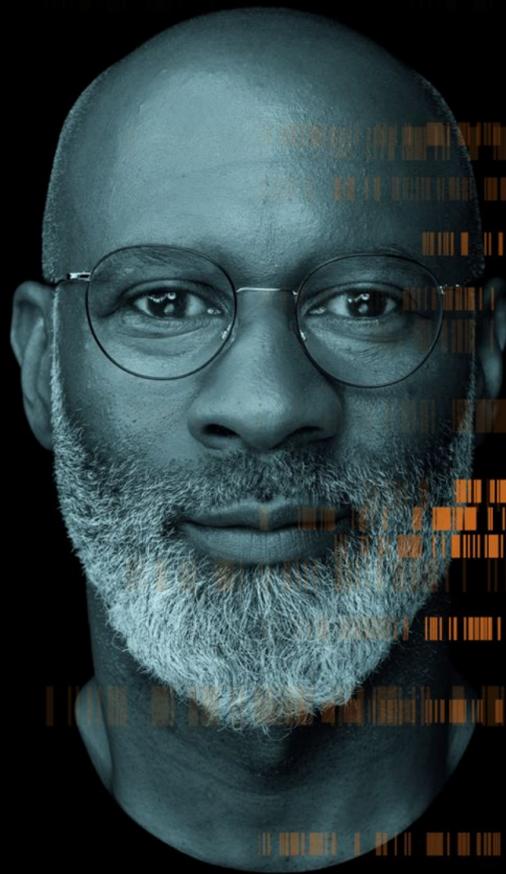


Innovations '23 for Healthcare Professionals

Leadership. Knowledge. Growth.



6 steps to justify attendance

The Siemens Healthineers Innovations for Healthcare Professionals symposium delivers a unique opportunity for technologists and managers to network, gain knowledge, and improve leadership skills that positively impact healthcare outcomes.

The program offers:

- Customer-driven educational sessions that help maximize the use of Siemens Healthineers equipment.
- An intimate, group-oriented, highly interactive setting where managers and supervisors can enhance their management capabilities and discuss industry issues with their peers.
- More than 50 relevant topics for clinical healthcare professionals, providing insight and ideas for improving efficiencies and patient care outcomes.
- Numerous opportunities to network with colleagues, speakers, industry vendors, and product experts from Siemens Healthineers.

The symposium is designed to provide valuable opportunities for attendees to expand knowledge and learn from colleagues and experts to help drive healthcare delivery excellence.

Use the following **6** steps to help your employer understand the true value of attending Innovations for Healthcare Professionals. 

 siemens-healthineers.us/innovations



> Identify your organization's challenges and goals

1

> Match your challenges to sessions with solutions

2

> Determine your continuing education credits

3

> Create a post-event plan

4

> Calculate expenses and register early!

5

> Craft a justification email to your manager

6

Step 1

Identify your organization's challenges and goals

To gain approval, you'll need to clearly outline to your employer how your attendance will benefit the organization and document your strategy for job/project coverage while you are away. First, identify the ways that you can return the money spent during this conference, or realize the return on investment (ROI). The ROI resulting from your attendance is acquired by the knowledge you gain, the experiences you share, and networking opportunities you attend at the event. When identifying your facility's most pressing challenges or concerns, include not only those needs you are trying to meet now, but also those needs you foresee developing in the future.

The [Knowledge Sharing Checklist and Worksheet](#), located on the Innovations website, are the perfect tools to help you document event activity and present benefits and outcomes to your manager.





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Step 2

Match your challenges to sessions with solutions

The symposium offers education on a broad spectrum of topics including modality-specific education and training as well as management workshops, a keynote presentation, and professional development sessions. In addition, the Innovations Showcase offers the ability to learn about specific Siemens Healthineers products and services. In order to show the benefit of attending the symposium, review the session descriptions and highlight events/sessions that match the challenges you identified in Step 1. By identifying your company's specific needs and matching them with the sessions available to meet those needs, you will be prepared to tell your employer specific and defined areas that you plan on researching through your attendance—how your attendance will be of benefit to you.

As you match your needs with the sessions available, don't overlook the following:



The value of networking

Networking events, the Innovations Showcase, and meal functions all offer superior peer networking opportunities, enabling you to discuss your successes and challenges with others who may be experiencing the same outcomes. Nothing replaces one-on-one interaction to gather insights and gain new information that could make a positive impact in your organization.



The value of witnessing solutions in action

In the Innovations Showcase, you can speak with experts and, in some instances, view live demonstrations of solutions from Siemens Healthineers. You'll gain insight into how these solutions may help your organization in the future. By meeting face-to-face with experts and learning about the solutions their companies provide, you can evaluate and determine if and how specific products and services will fit your organization's needs.



The value of gaining knowledge in your specific areas of responsibility

Many of our customers provide examples of information and techniques that they learned from our symposium and have used at their own institutions to improve processes.



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Step 3

Determine your continuing education credits

Attending Innovations is also an easy way to continue your required education. You can earn up to 12 Category A education credits by attending all required Innovations for Imaging sessions. Combined program attendees (professionals and managers) can earn up to a total of 18 CECs. Credits are pending approval from the accrediting organization.





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Step 4

Create a post-event plan

Inform your employer that you will provide your colleagues with a presentation about what you learned at the conference after the event. Again, utilize the [Knowledge Sharing Checklist and Worksheet](#) to help you document event activity and organize your thoughts for your post-event presentation. This will make you a valuable resource. Presentation slides will be available onsite via the event mobile app as well as on the Innovations website.





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Step 5

Calculate expenses and register early!

Before attending an event, it is important to recognize the event's total cost. This calculation determines a ballpark figure of the true cost of your attendance. This cost should be weighed against the value of information gained at the event, something to which it is hard to attach a dollar figure, but is extremely valuable. The first step is to register early to ensure your spot. This event has sold out in the past, so you'll want to register as soon as possible. The program is separated into educational content for healthcare managers or supervisors as well as clinical professionals. Each program spans two (2) days. You may choose to attend both components to achieve the best value. Registration fees are discounted for combined program attendees.

There are two ways you can register for the event:

1. Unused Education Funds

Your facility may have unused education funds that can be converted for an Innovations for Healthcare Professionals attendance. These funds could be significant enough to include not only your conference registration, but also your travel and living expenses. In this case, there would be little to no additional cost to your facility in your attendance; only the time away from the office.

Before registering, find out more by calling 1-984-228-4151, or sending an email to educationccainnovation.team@siemens-healthineers.com. You will need to have your functional location/site ID number(s) available when you make the call. You will then be given special instructions on how to register for the conference.

2. Education Package

If you do not have educational funds, you will need to purchase a package to register for the symposium. Packages that include lodging and/or airfare are available. To purchase a registration package, please send an email to educationccainnovation.team@siemens-healthineers.com or call 1-984-228-4151.

Calculate cost



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Step 5 (continued)

Calculate your real cost of attendance

Expenses	Amount
Registration Fee (based on registration type selected)	\$
Flight (use the web to estimate this cost unless quoted a package that includes airfare)	\$
Hotel (if using the Innovations for Imaging room block, use a general rate of \$200 per night including tax, unless quoted a package that includes accommodations)	\$
Transportation: Use the web to estimate costs (cab, car rental or shuttle, parking, etc.); these costs are not included in package rates.	\$
Cab	\$
Car rental (check the web to estimate this cost)	\$
Airport shuttle service	\$
Parking Reimbursement (contact your local airport website for long-term parking rates—usually \$10–\$12 per day)	\$
Food Per Diem (for additional food-related costs and meals not included in Symposium program packages)	\$
Total	\$

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Step 6

Craft a justification email to your manager

Use the previous information to craft a compelling email outlining your reasons for wanting to attend the event.

1. The value you will receive both personally and professionally for your organization.
2. The sessions and events of interest (areas of need) to your organization.
3. How your tasks will be covered while you are away.
4. How you intend to share the knowledge you have gained upon your return.
5. The approximate cost of your attendance outweighed by the benefits you anticipate receiving.





Siemens Healthineers AG (listed in Frankfurt, Germany: SHL) pioneers breakthroughs in healthcare. For everyone. Everywhere. As a leading medical technology company headquartered in Erlangen, Germany, Siemens Healthineers and its regional companies is continuously developing its product and service portfolio, with AI-supported applications and digital offerings that play an increasingly important role in the next generation of medical technology. These new applications will enhance the company's foundation in in-vitro diagnostics, image-guided therapy, in-vivo diagnostics, and innovative cancer care.

Siemens Healthineers also provides a range of services and solutions to enhance healthcare providers' ability to provide high-quality, efficient care. In fiscal 2021, which ended on September 30, 2021, Siemens Healthineers, which has approximately 66,000 employees worldwide, generated revenue of €18.0 billion and adjusted EBIT of €3.1 billion.

Further information is available at www.siemens-healthineers.com.

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